



It's All About

THE NUMBERS

A Stronger Business Through

GHG Reduction rev6



It's All About

THE NUMBERS

A Stronger Business Through

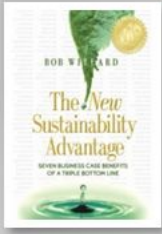
Asset Management_{rev6}





- ✓ **Job Creation**
- ✓ **Competitive Advantage**
- ✓ **Business Growth**
- ✓ **Maintenance Savings**
- ✓ **Smarter Resource Usage**

- ✓ Job Creation
 - ✓ Competitive Advantage
 - ✓ Business Growth
 - ✓ Market Penetration
 - ✓ Smarter Resource Usage
- With Sustainability?**



SUSTAINABILITY BUSINESS CASE

Opportunities

1. Increased revenue

2. Reduced energy

3. Reduced waste

4. Reduced materials

5. Increased productivity

6. Reduced turnover

Income Statement

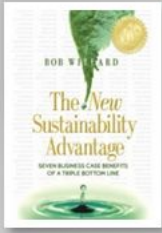
Revenue

Expenses

PROFIT

Risks

7. Reduced revenue and increased expenses



SUSTAINABILITY BUSINESS CASE

Opportunities

Income Statement

Risks

1. Increased revenue

9%

Revenue

2. Reduced energy

75%

Expenses

3. Reduced waste

20%

4. Reduced materials

10%

5. Increased productivity

2%

6. Reduced turnover

25%

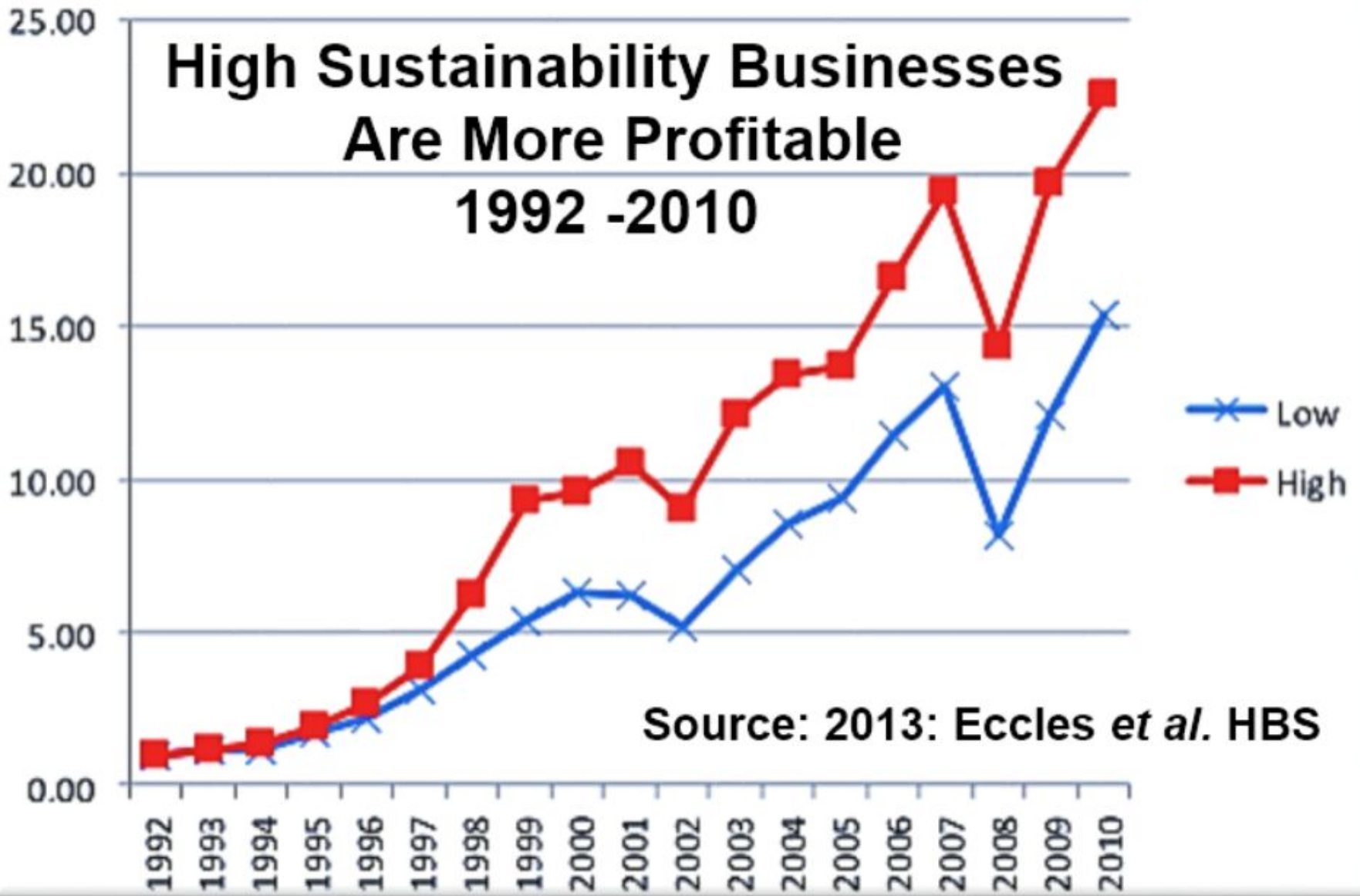
7. Reduced revenue and increased expenses

+51 to +81%

PROFIT

-16 to -36%

High Sustainability Businesses Are More Profitable 1992 -2010

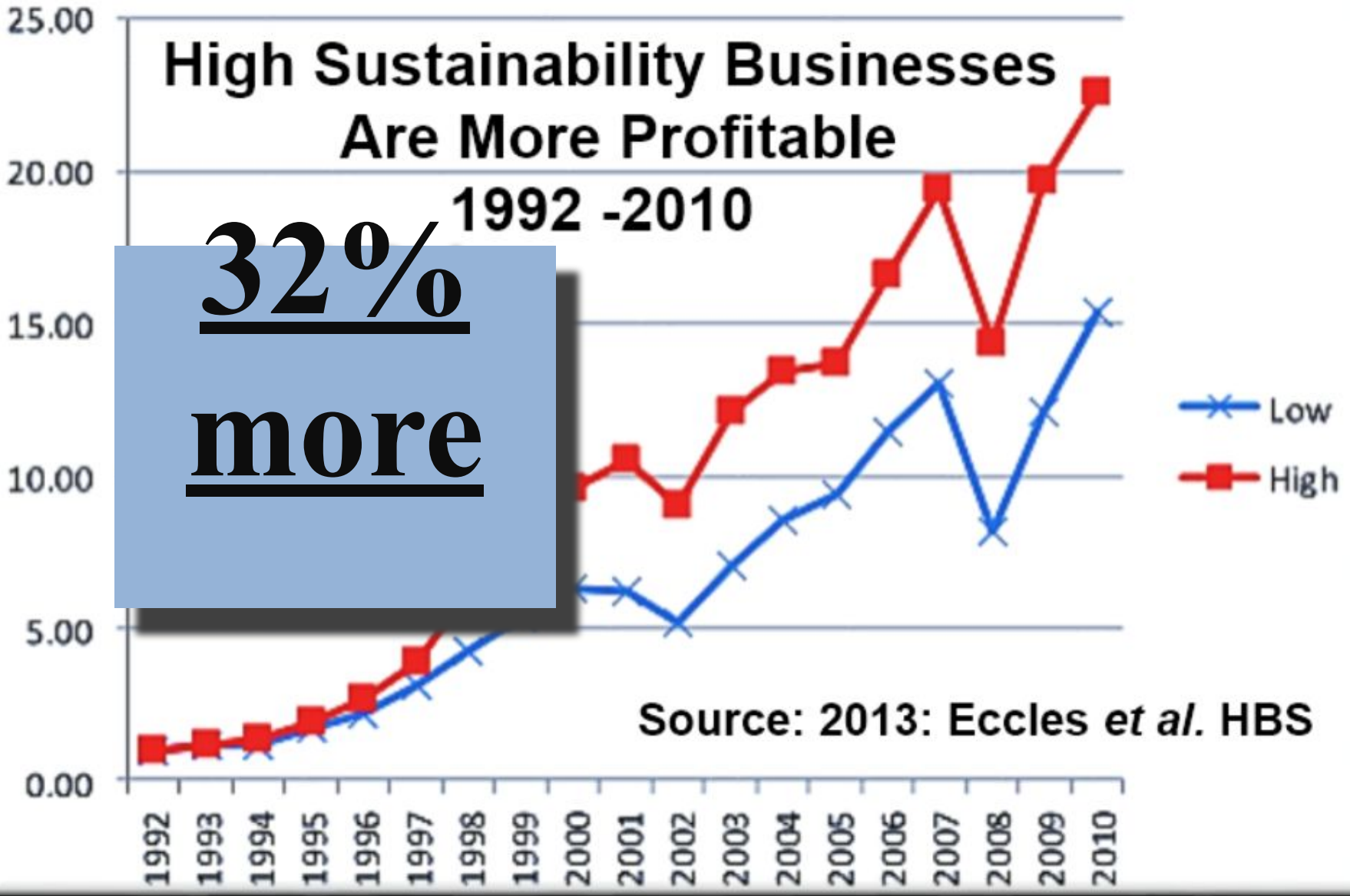


16 Year study by Harvard
Business School

High Sustainability Businesses Are More Profitable

1992 -2010

**32%
more**



Source: 2013: Eccles et al. HBS

16 Year study by Harvard
Business School

Cambridge Hydro

Bishop

Franklin

VeriForm Inc.

Special Interest Automobiles

Ecologix Heating

CALIBER

T e c h C o r p

VERIFORM

Metal Fabricating Solutions
Carbon Neutral Since 2015!



VeriCUT

Downdraft Cutting Tables Inc.

VERIFORM

Metal Fabricating Solutions

- ISO 9001 Registered •



**20 Lindsay Road,
Cambridge, ON**











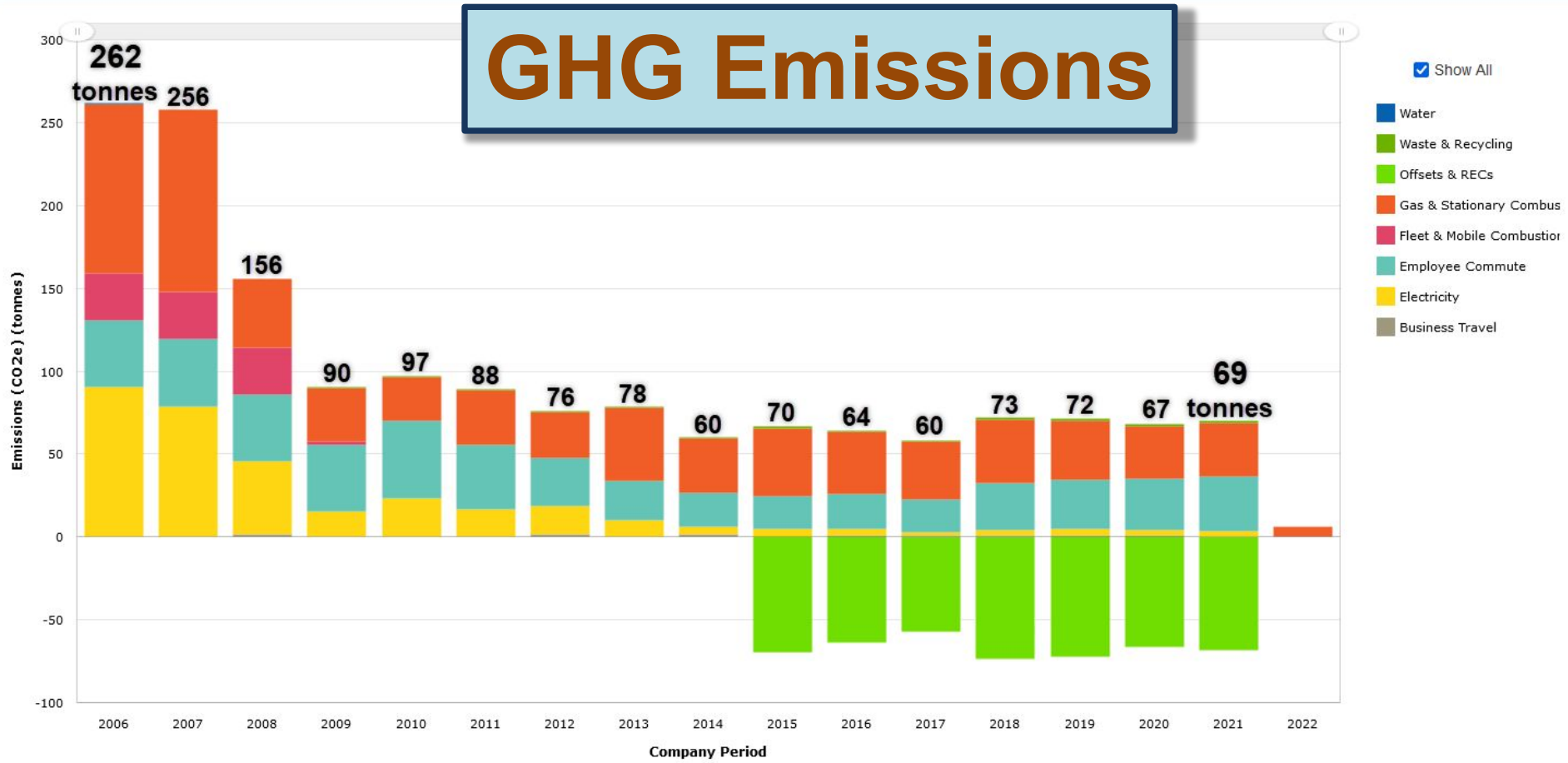




How We Measure Our Sustainability

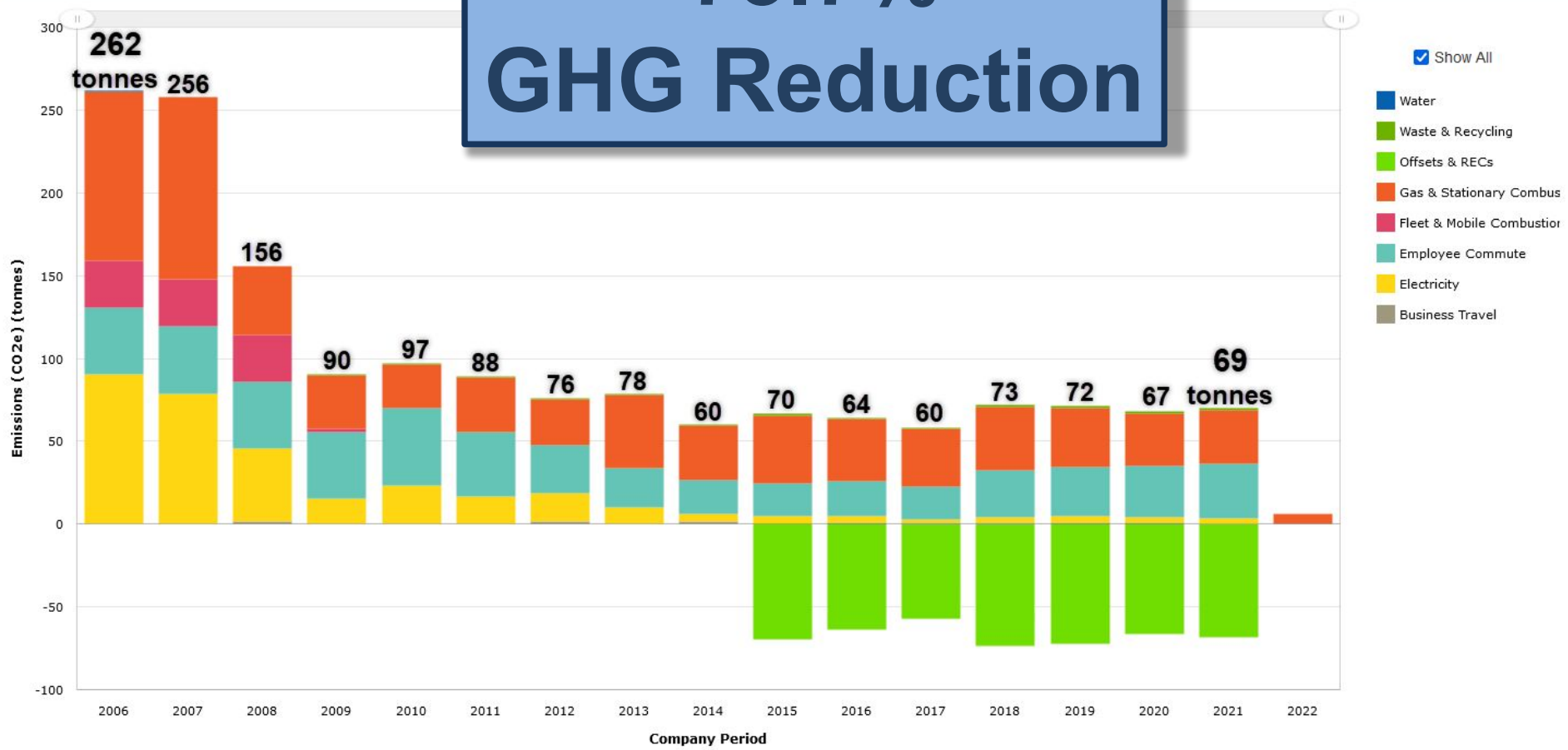
THE NUMBERS

Consumption Over time[Emissions (CO2e) in t] - Category - Company Periods



**73.7%
 GHG Reduction**

Consumption Over time[Emissions (CO2e) in t] - Category - C



2006-2007





an inconvenient truth

Emily Rak plays Twinkle Twinkle with her Teacher Paule Barsalou 03-09-12

alpharak211  Subscribe 1 video 

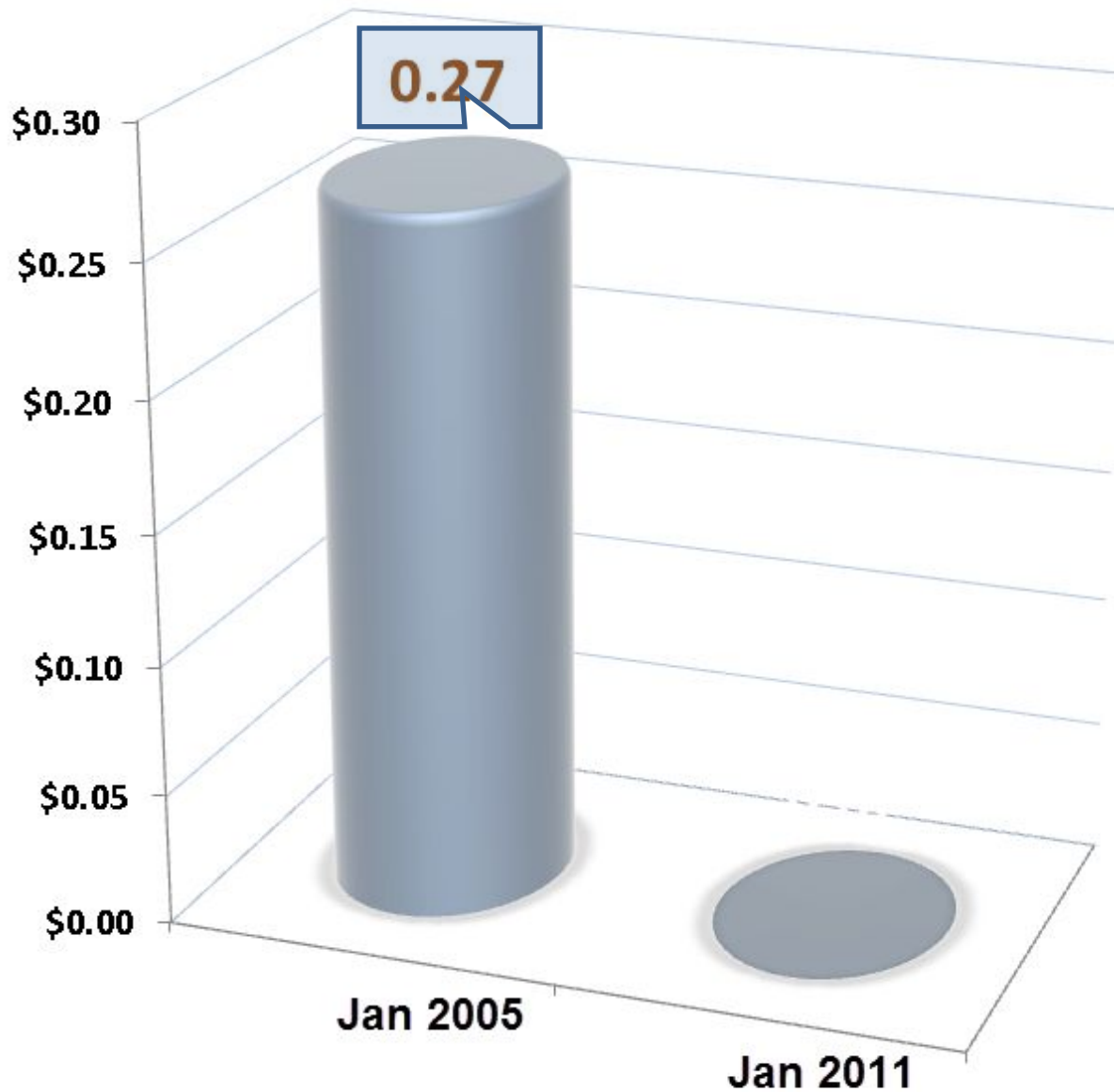


  0:38 / 1:43      



Heating Natural Gas

VeriForm Natural Gas Usage Month to Month Comparison (\$/sq ft)





5 Bay Doors

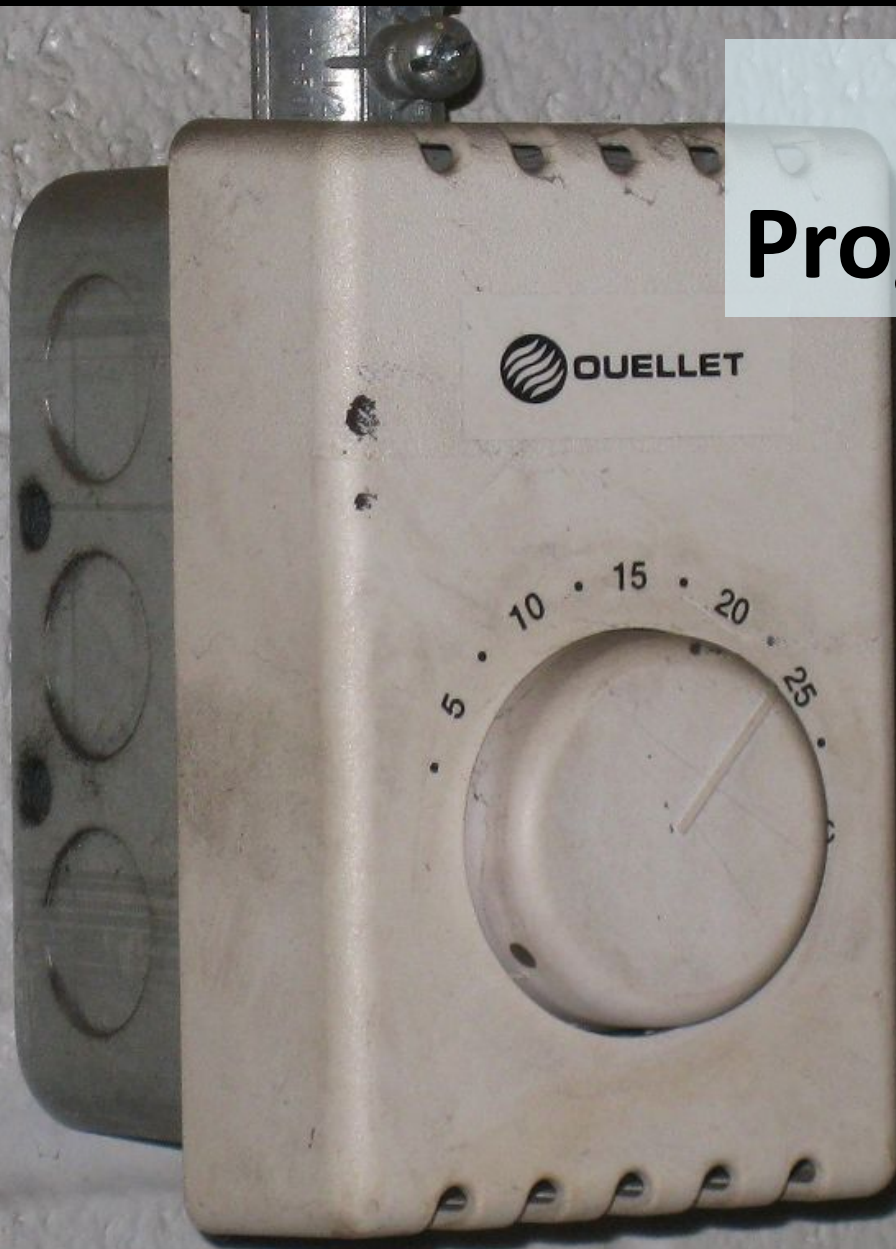


Bundles of flat steel unload by crane

Programmable but Tamper Proof Lid Broken off



No Programmability

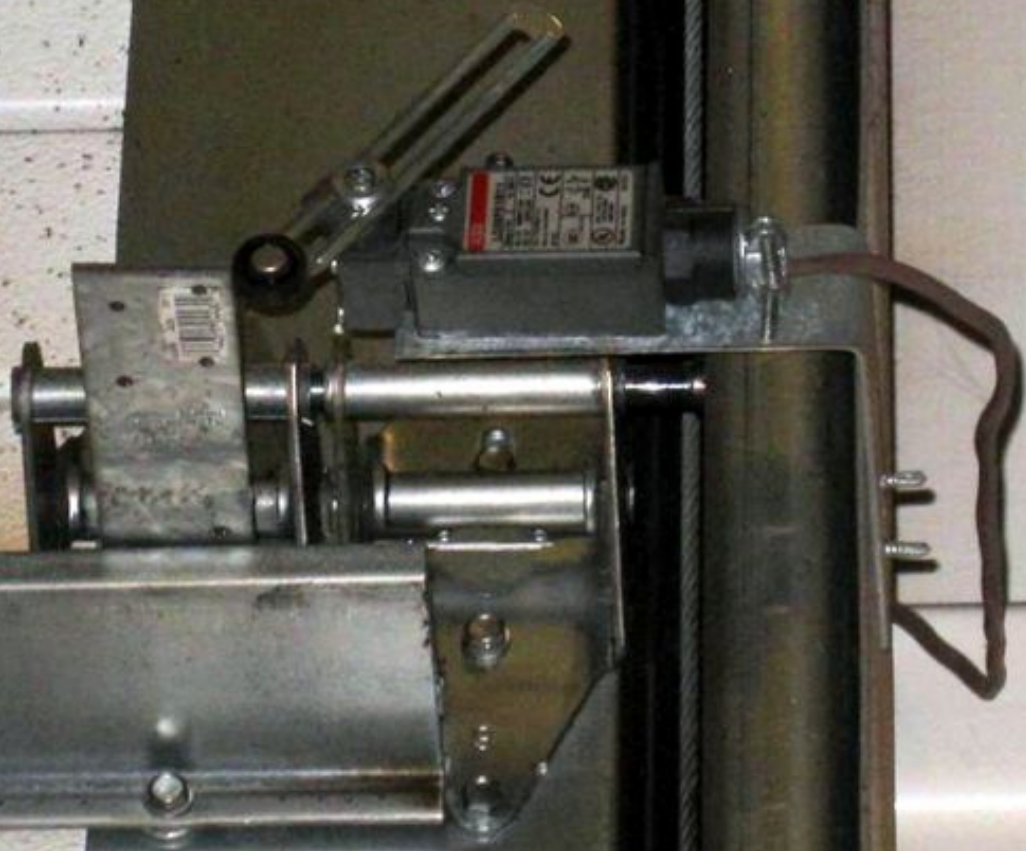


One Central Thermostat with Key Lock

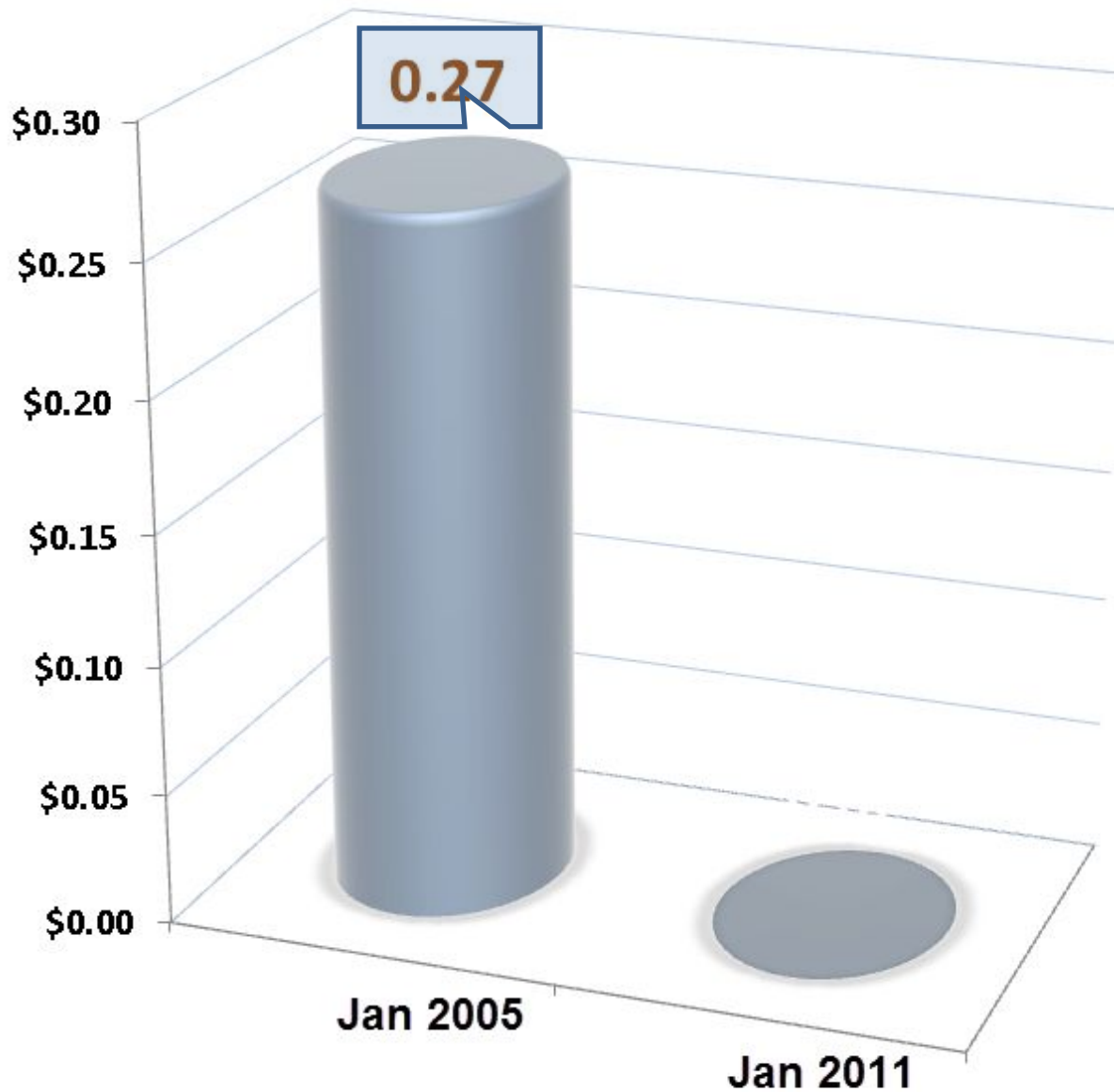




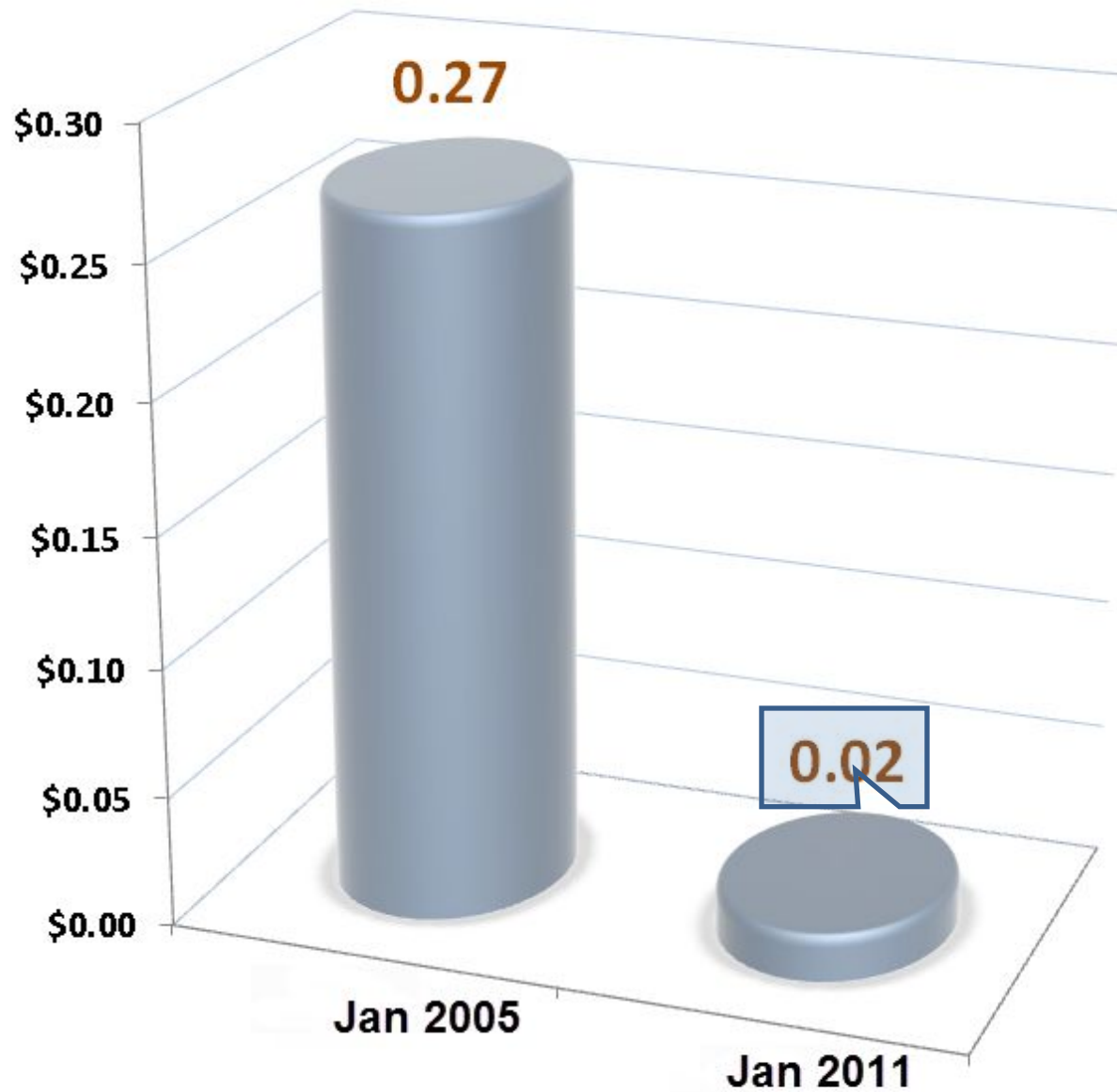
17 ft wide



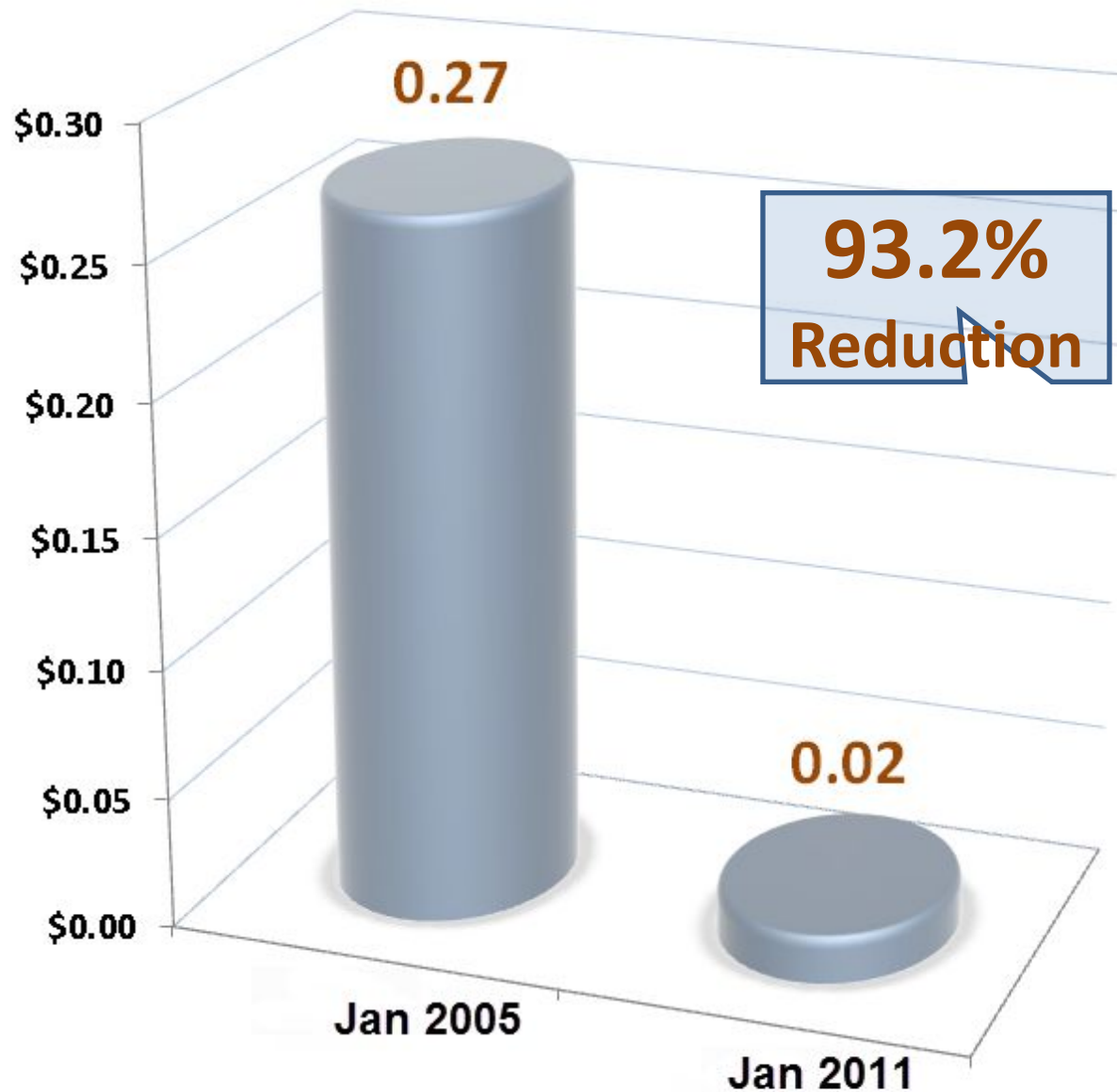
VeriForm Natural Gas Usage Month to Month Comparison (\$/sq ft)



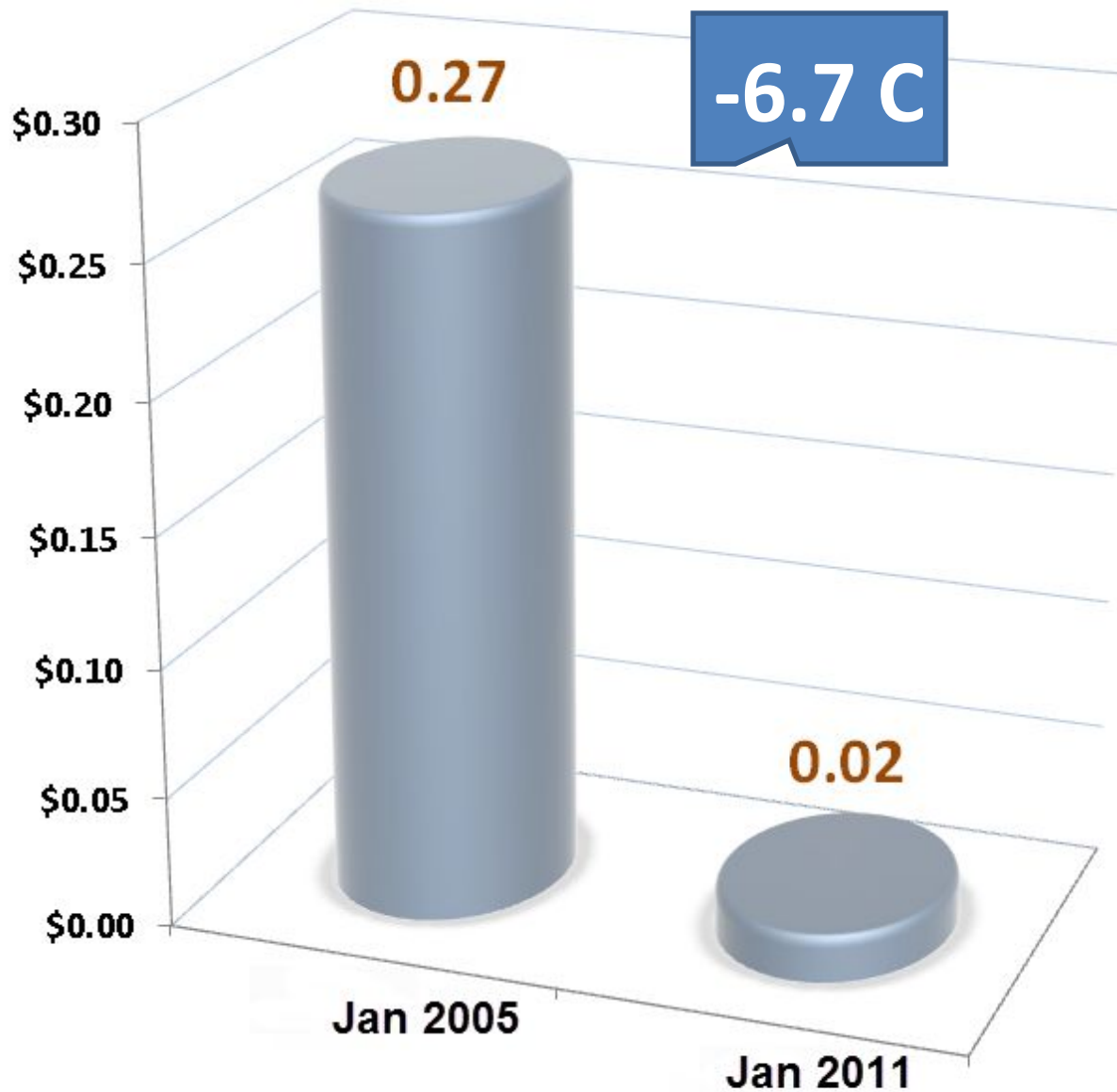
VeriForm Natural Gas Usage Month to Month Comparison (\$/sq ft)



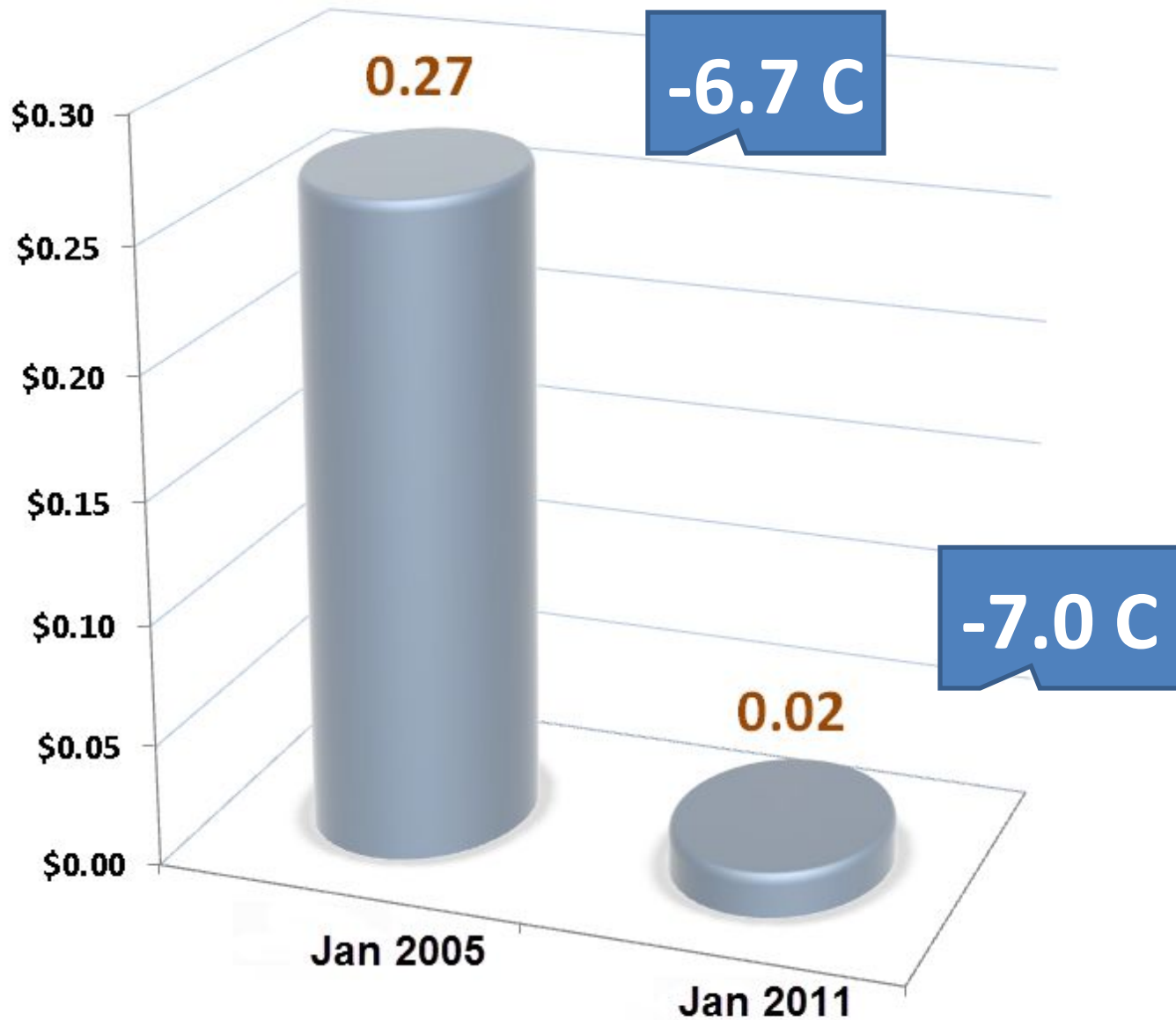
VeriForm Natural Gas Usage Month to Month Comparison (\$/sq ft)



VeriForm Natural Gas Usage Month to Month Comparison (\$/sq ft)



VeriForm Natural Gas Usage Month to Month Comparison (\$/sq ft)



Our experience makes going green profitable

VeriSTAT Bay Door System



If bay door is left open more than 10 minutes



Heat is set back from 20°C to 14°C



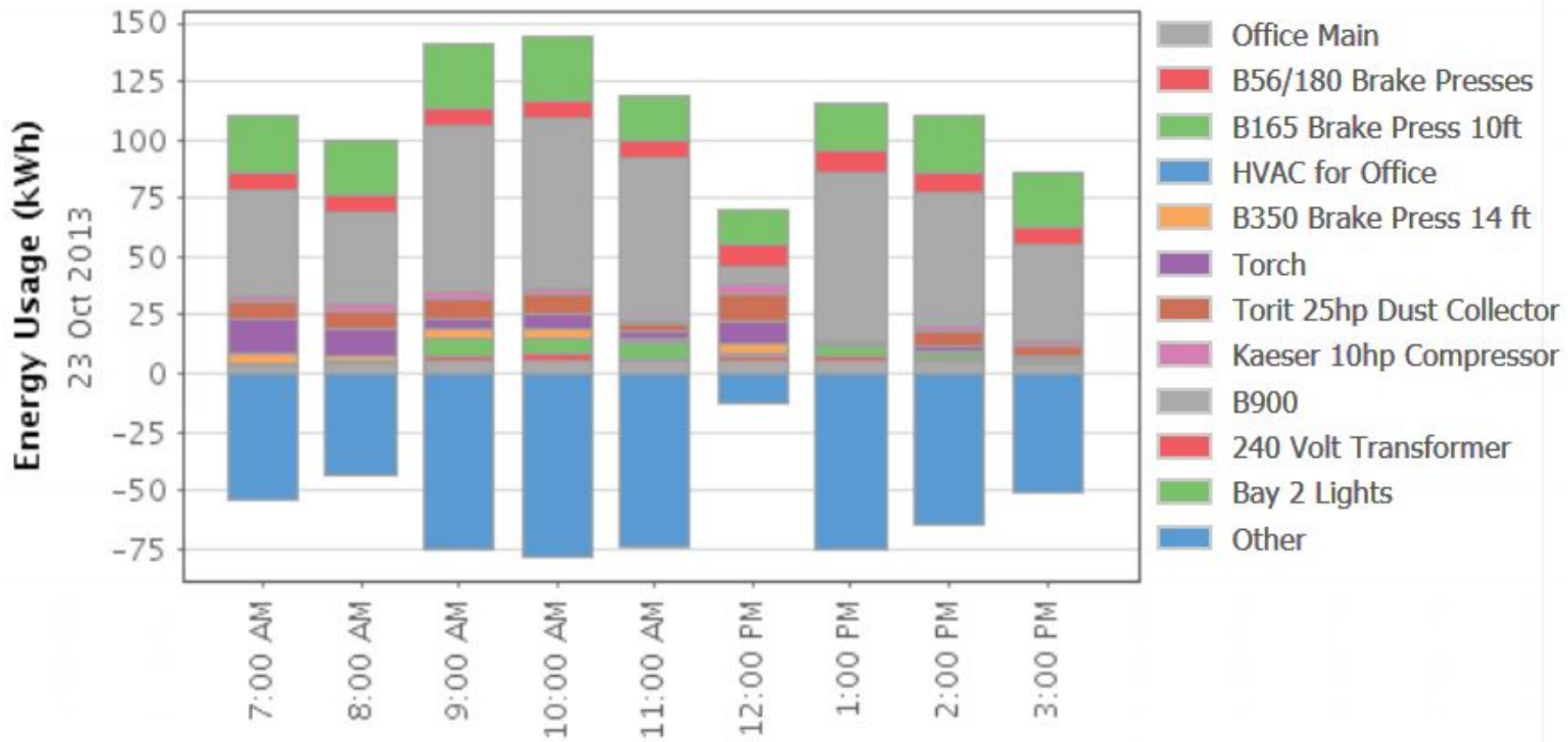
Strobe light warns staff that the heat has been set back



Natural Gas Usage/sq ft (cubic meters)



- Remote control of settings via laptop or BlackBerry™
- Remote alerts indicate when electrical usage exceeds preset limits



PREVENTIVE MAINTENANCE
BY _____ DATE _____
NEXT CHECK DATE _____



Check-It
www.check-it.ca



DENT Instruments, Inc.
604 NW Franklin Avenue
Bend, Oregon 97701 USA
541.388.4774
www.DENTinstruments.com

PowerScout™ 18
Multi-Circuit Monitor

WARNING: Hazardous Voltage!
No Live Service Parts Inside
POWER SUPPLY: 85-260 VAC TO MA 50/60 HZ



ON
OFF



LEAVE OFF

POWER SCOUT FEED

DO NOT TURN OFF

MAX FUSE 10A
600 VOLTS

ON



OFF

DANGER

HAZARD OF ELECTRIC SHOCK, BURN OR EXPLOSION

- 1. Never operate panel with door open.
- 2. Turn off switch before removing or installing fuses or making other work connections.
- 3. Always use properly rated voltage sensing device or all live and dead wire test stick to confirm switch is off.
- 4. Only use power monitoring switch before doing any other work on or inside panel.

Failure to follow the above instructions will result in death or serious injury.

RESIST ELECTRIFICATION OR EXPLOSION IN EXPLOSION

- 1. The listed panel construction is non-enclosed when in open position.
- 2. Always use appropriate rated electrical switch of maximum amp rating and voltage rating for the listed panel construction and use in accordance with the listing.
- 3. Always maintain an appropriate air clearance or separation to nearby electrical equipment and conductors. The clearance to conductors shall be at least 1/8 inch (3mm) for 120VAC and 1/4 inch (6mm) for 240VAC.
- 4. Always use appropriate rated electrical switch of maximum amp rating and voltage rating for the listed panel construction and use in accordance with the listing.

Do not perform any work on this equipment unless authorized by a qualified electrician.

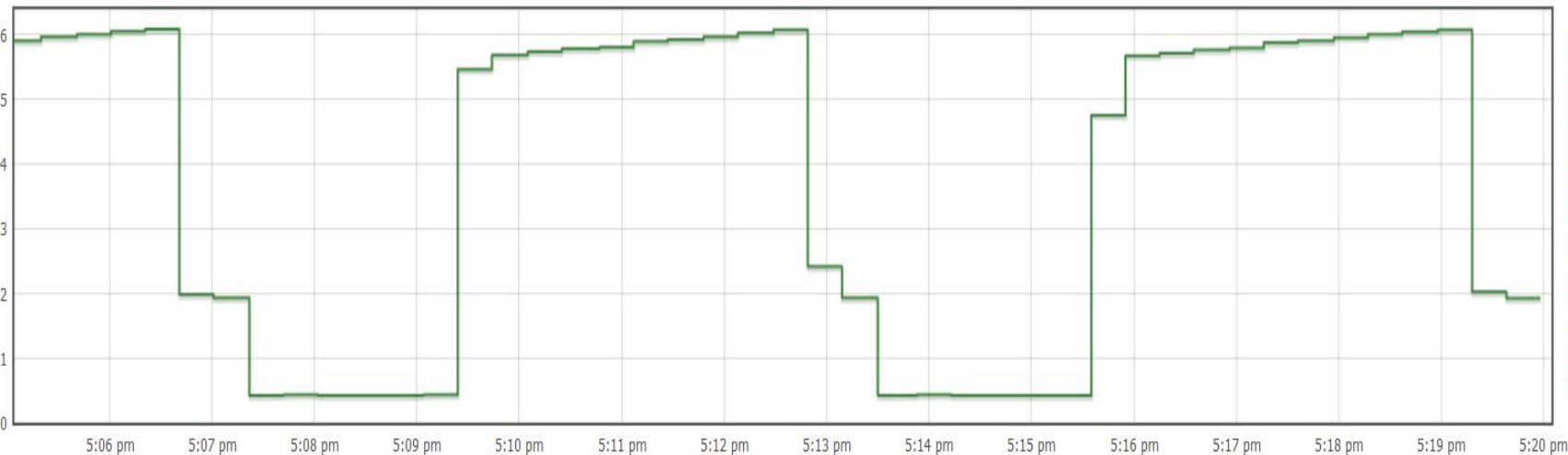
Live

Rate: Daytime (21.00¢/kWh)

Units: kW

Graph

Text



- Select All
- Mains
- Office Main
- B56/180 Brake Presses
- B165 Brake Press 10ft
- HVAC for Office
- B350 Brake Press 14 ft
- Torch
- Torit 25hp Dust Collector
- Kaeser 10hp Compressor (1920W)
- B900
- 240 Volt Transformer
- Bay 2 Lights

8:33 Wed., November 20



01:49

Gmail paul@veriform.ca 8:32 a.m.

ISY Alerts

Check Doors All Copy : Door 3-Sensor Sta..

ESET Mobile Security You are protected

Notification settings

Clear

Edinburgh, said: "There's an ongoing question about how much methane lakes, rivers and reservoirs actually emit globally, and we need more direct measurements to improve our estimates.



Check Doors All Copy : Door 3-Sensor Status - Alert



ISY Alerts 8:32 a.m.
to me ▾



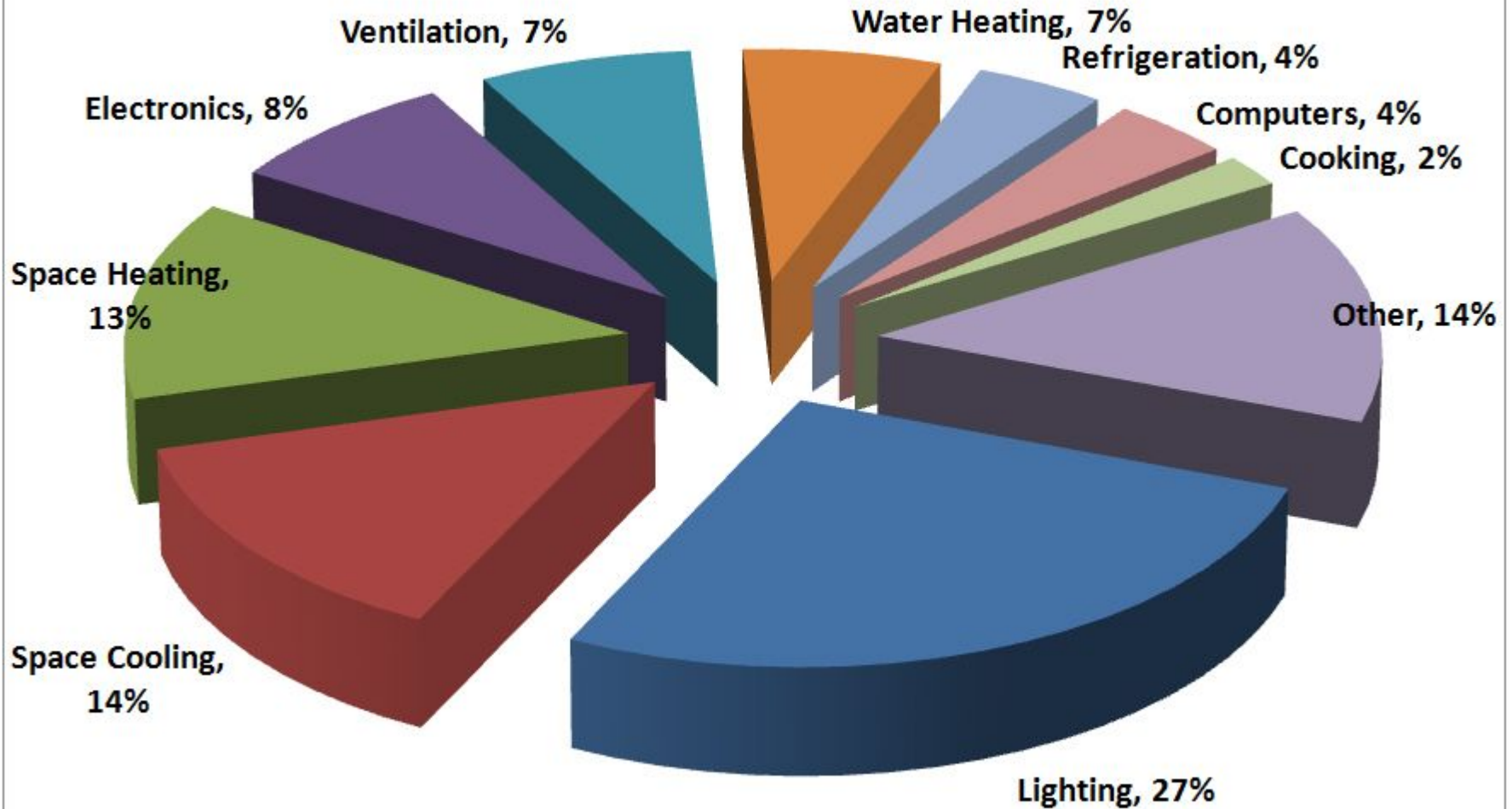
External

Check Doors All Copy

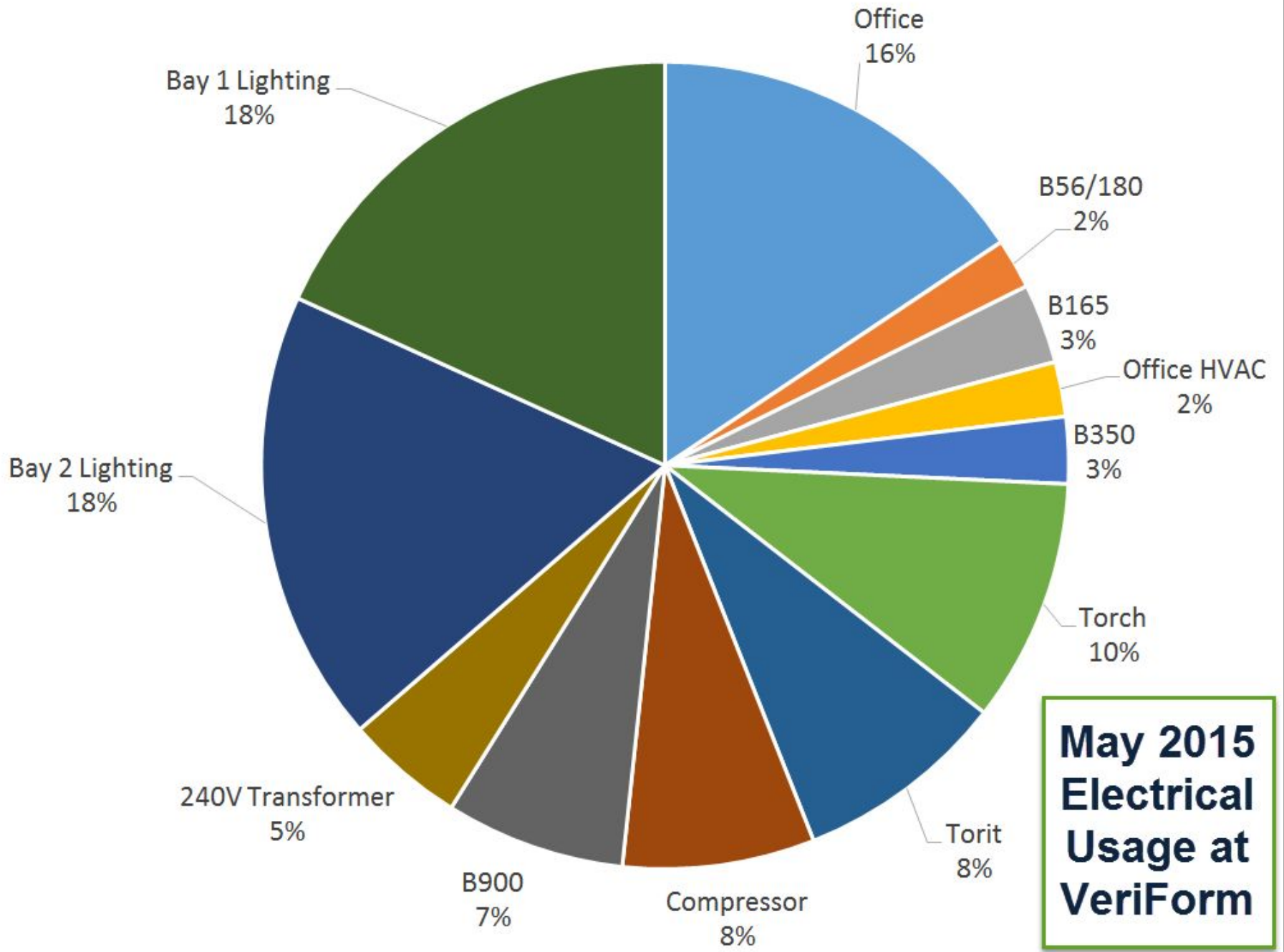
'Door 3-Sensor' Status set to On at
2019/11/20 7:56:42 AM.

At: 2019/11/20 7:56:42 AM
Program: Check Doors All Copy
Device: Door 3-Sensor (4A-A01E

Commercial Facility Primary Energy Use Splits

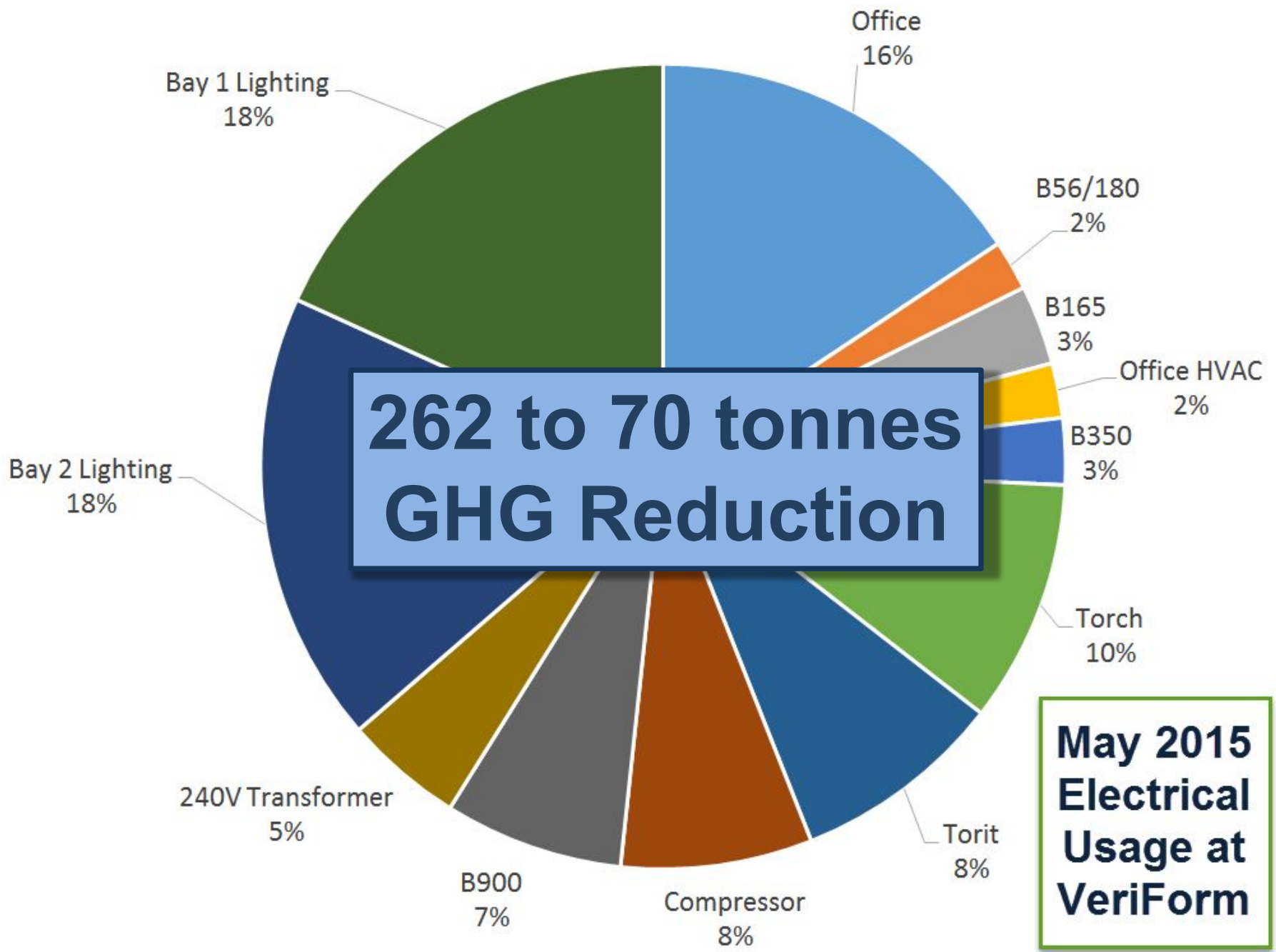


Source: 2008 EIA Buildings Energy Data Book



**May 2015
Electrical
Usage at
VeriForm**

**262 to 70 tonnes
GHG Reduction**



**May 2015
Electrical
Usage at
VeriForm**

Number 1303031
Valid from 2. May 2013
Valid until 1. May 2016



Certificate

Kiwa International Cert GmbH
certifies that

Veriform Inc.

20 Lindsay Road
Cambridge, ON N1R 7K6 Canada

for the scope

Provision of metal cutting, bending, drilling, welding, stamping, pemserting, marking, shearing and other fabricating processes related to sheetmetal and plate fabricating, including other materials, for various industries

has implemented and applies an **Energy Management System**, which is in compliance with the requirements of

DIN EN ISO 50001:2011

Kiwa International Cert GmbH



Managing Director

Kiwa International Cert GmbH



Technical Manager



Kiwa International Cert GmbH
Schloßmühlendamm 30
21073 Hamburg
Germany
Telefon +49 (0)40 30 39 49 60
Telefax +49 (0)40 30 39 49 75
e-mail: info@kiwa.de
www.kiwa.de

Number 1303031



Valid from 2. May 2013

Valid until 1. May 2016

Page 1 of 1

Certificate

Kiwa International Cert GmbH certifies that

4th in Canada

...ing, ...sses related ...als, for

has implemented and applies an Energy Management System, which is in compliance with the requirements of

DIN EN ISO 50001:2011

Kiwa International Cert GmbH

Managing Director (signature)

Kiwa International Cert GmbH

Technical Manager (signature)



Kiwa International Cert GmbH
Schloßmühlendamm 30
21073 Hamburg
Germany
Telefon +49 (0)40 30 39 49 60
Telefax +49 (0)40 30 39 49 75
e-mail: info@kiwa.de
www.kiwa.de

- **Staff**



**Paul Rak,
Owner**



**Gerry Cutting,
Energy Manager**

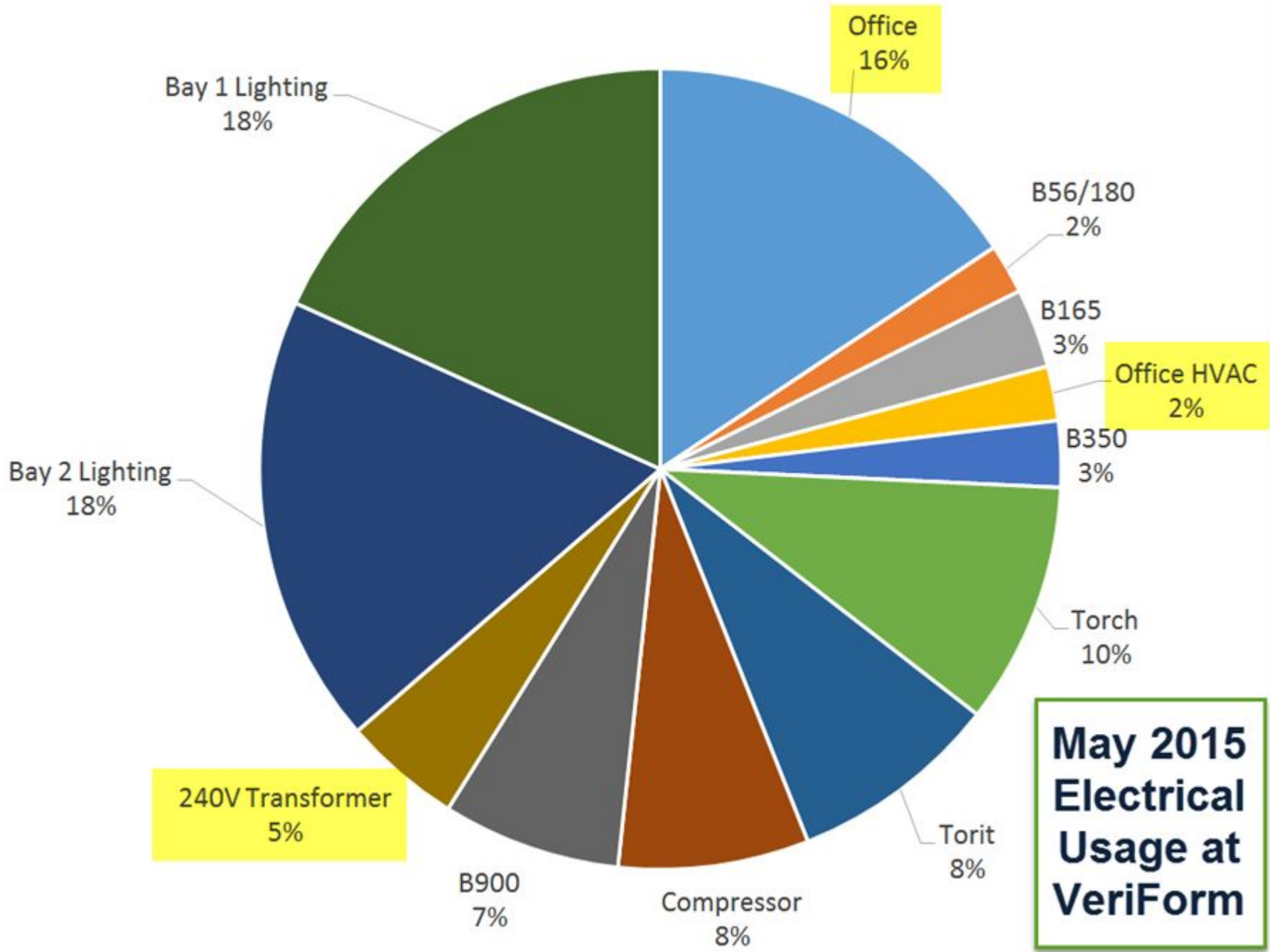


**Vinit Patel,
Energy Manager**

- **10% Annual
Reduction Goal**

- **10% Annual Reduction Goal**
- **20% reduction/yr of 2 top users**







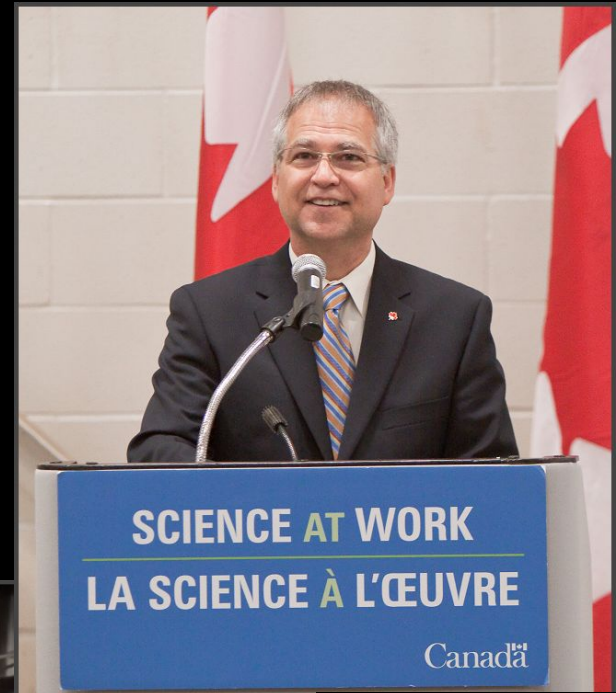
National Research Council Canada

Conseil national de recherches Canada



NRC Industrial Research Assistance Program

Programme d'aide à la recherche industrielle du CNRC



SCIENCE AT WORK
LA SCIENCE À L'ŒUVRE

Canada

Science Minister
Gary Goodyear

Catherine McKenna: Minister of Environment and Climate Change



Environment Minister
Catherine McKenna



-Low Tech



-Low Tech

-Zero Solar

-Zero Geothermal

-Zero Wind



**Our Secret
Weapon**



100+

Sustainability Initiatives
in 16 Years

**Our Secret
Weapon**

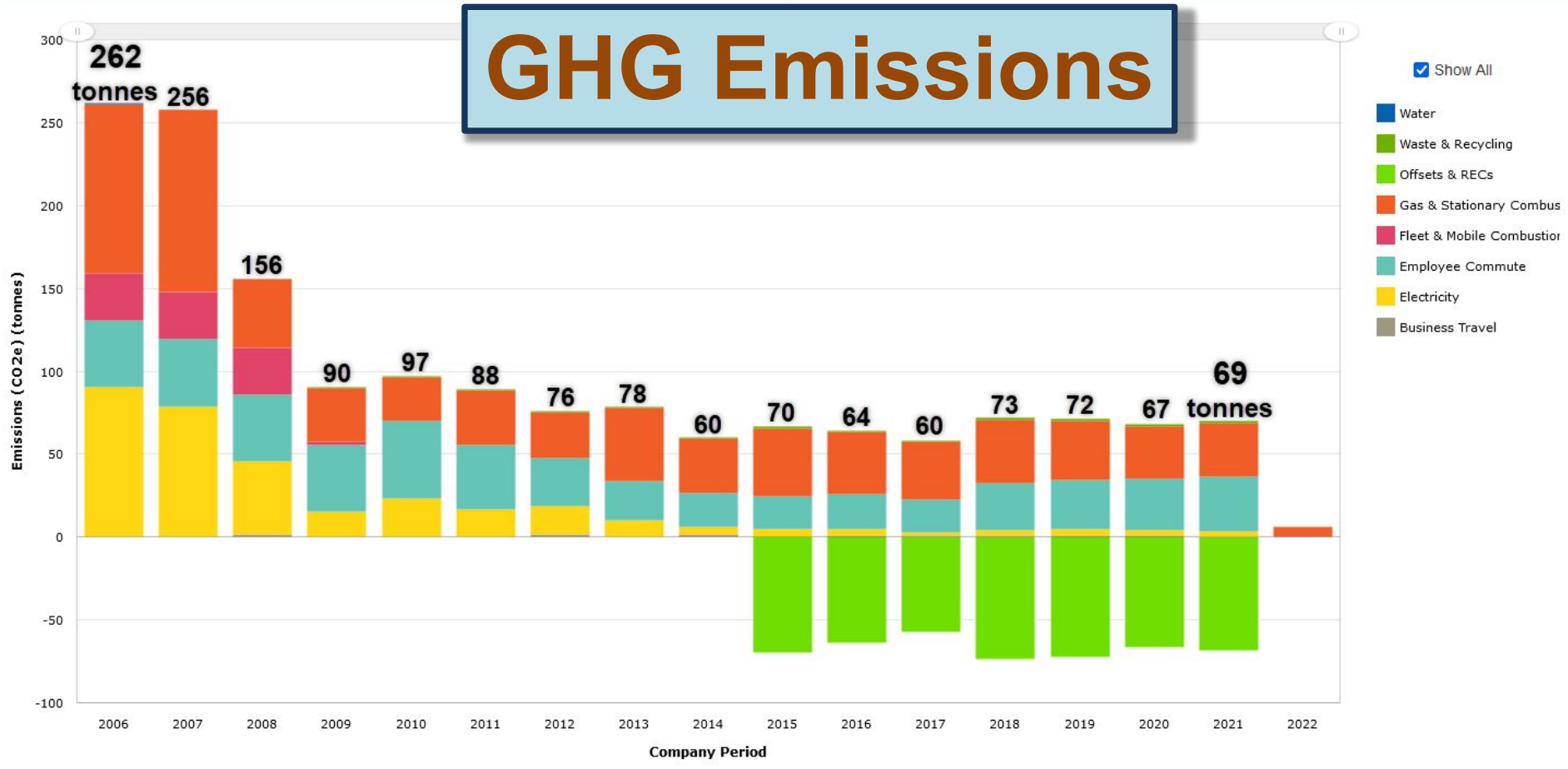


- **Energy Projects**
- **Policies**
- **Subsidies to Staff**
- **Maintenance**
- **Purchasing**
- **Training**
- **Volunteering**

Environmental Initiatives	Cost to Implement	Annual Savings	10 Year Savings	Annual CO2 Emissions Reduction (kg)	Annual CO2 Emissions Reduction (tonnes)	Payback Period (months)
Install 10 capacitors	\$11,285	\$24,118	\$384,380.63	28,243	28.24	5.6
Install programmable thermostat in plant	\$1,200	\$13,911	\$221,706.56	84,067	84.07	0.2
T5 lighting in expansion	\$2,000	\$12,109	\$192,991.56	15,212	15.21	2.0
T5 lighting in Bay 1	\$6,000	\$8,807	\$140,357.50	11,063	11.06	8.2
Disconnects on bay doors turn off heat when open	\$1,200	\$7,893	\$125,794.69	47,699	47.70	1.8
Consolidate 2 garbage bins into 1	\$0	\$4,980	\$79,368.75	507	0.51	Immediate
Cut steel 15% above standard industry speeds	\$0	\$3,155	\$50,282.81	3,403	3.40	Immediate
Computers, monitors and printers off at night	\$250	\$2,978	\$47,461.88	3,487	3.49	1.0
Replace paper towels with Xlerator hand dryers	\$2,020	\$2,853	\$45,475.00	2,300	2.30	8.5
T5 electronic ballast lighting in office and lunchroom	\$3,000	\$1,550	\$24,703.13	1,971	1.97	23.2
VeriForm owner buys Hybrid vehicle	\$0	\$1,200	\$19,125.00	2,727	2.73	Immediate
Use software that allows multipage printing per page (www.fineprint.com)	\$320	\$1,018	\$16,224.38	1,293	1.29	3.8
Replace CRT monitors with LCD monitors	\$7,200	\$888	\$14,152.50	1,039	1.04	97.3
Remove 59 of 88 bulbs from office lights	\$0	\$999	\$15,915.33	955	0.95	Immediate
Install extra insulation in the bay 2 ceiling	\$5,100	\$968	\$15,433.24	5,852	5.85	63.2
Buy gases in bulk	\$10	\$780	\$12,431.25	455	0.45	0.2
Buy used ISOLE motion activated power bars	\$288	\$393	\$6,257.38	459	0.46	8.8
Stop purchasing plastic cutlery and dishes	\$0	\$368	\$5,865.00	51	0.05	Immediate
Insulate office walls under windows	\$632	\$276	\$4,402.99	324	0.32	27.4
Turn off heating in office every night	\$150	\$231	\$3,675.28	888	0.89	7.8
Install economizer on air conditioning in office	\$500	\$200	\$3,187.50	770	0.77	30.0
Install motion activated lights outside	\$318	\$194	\$3,087.41	243	0.24	19.7
Motion activated lights in hallways, bathrooms and locker room	\$450	\$145	\$2,310.94	182	0.18	37.2
CFL bulbs in bathrooms, hallway and outside	\$24	\$135	\$2,143.91	518	0.52	2.1
Maintenance on air conditioner twice a year	\$300	\$128	\$2,041.82	494	0.49	28.1
Remove 9 more bulbs in main office	\$0	\$133	\$2,123.15	156	0.16	Immediate
Reduce temperature on water heater to 120Â°	\$0	\$129	\$2,056.51	151	0.15	Immediate
Turn off all lighting in office every night	\$100	\$117	\$1,862.14	450	0.45	10.3
Wrapped shop water heater and pipes	\$50	\$60	\$956.25	394	0.39	10.0
Replaced all Exit Lights with LED or CFL bulbs	\$588	\$154	\$2,454.38	180	0.18	45.8
Adding 10 new trees on property this year and six more next year	\$2,800	\$0	\$0	218	0.22	n/a

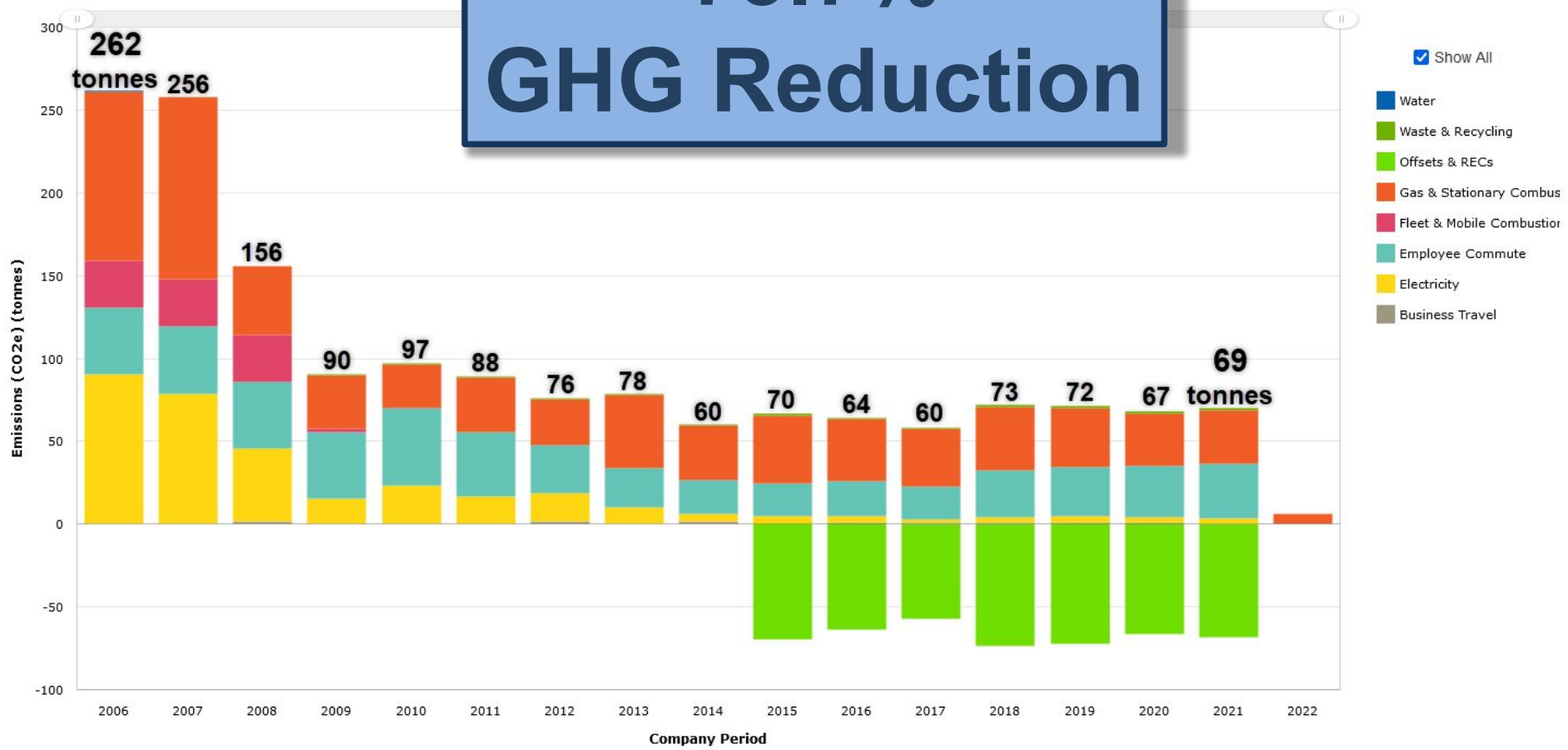
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Remove 9 more bulbs in main office	\$0	\$133	\$2,123.15	156	0.16	Immediate
Reduce temperature on water heater to 120Å¹	\$0	\$129	\$2,056.51	151	0.15	Immediate
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Consumption Over time[Emissions (CO2e) in t] - Category - Company Periods



**73.7%
 GHG Reduction**

Consumption Over time[Emissions (CO2e) in t] - Category - C



11,400 sq ft ➡ 26,000 sq ft



Mid 2007, 128% Expansion



Expanded Plant 128%



Added 900 + 180 Ton Press





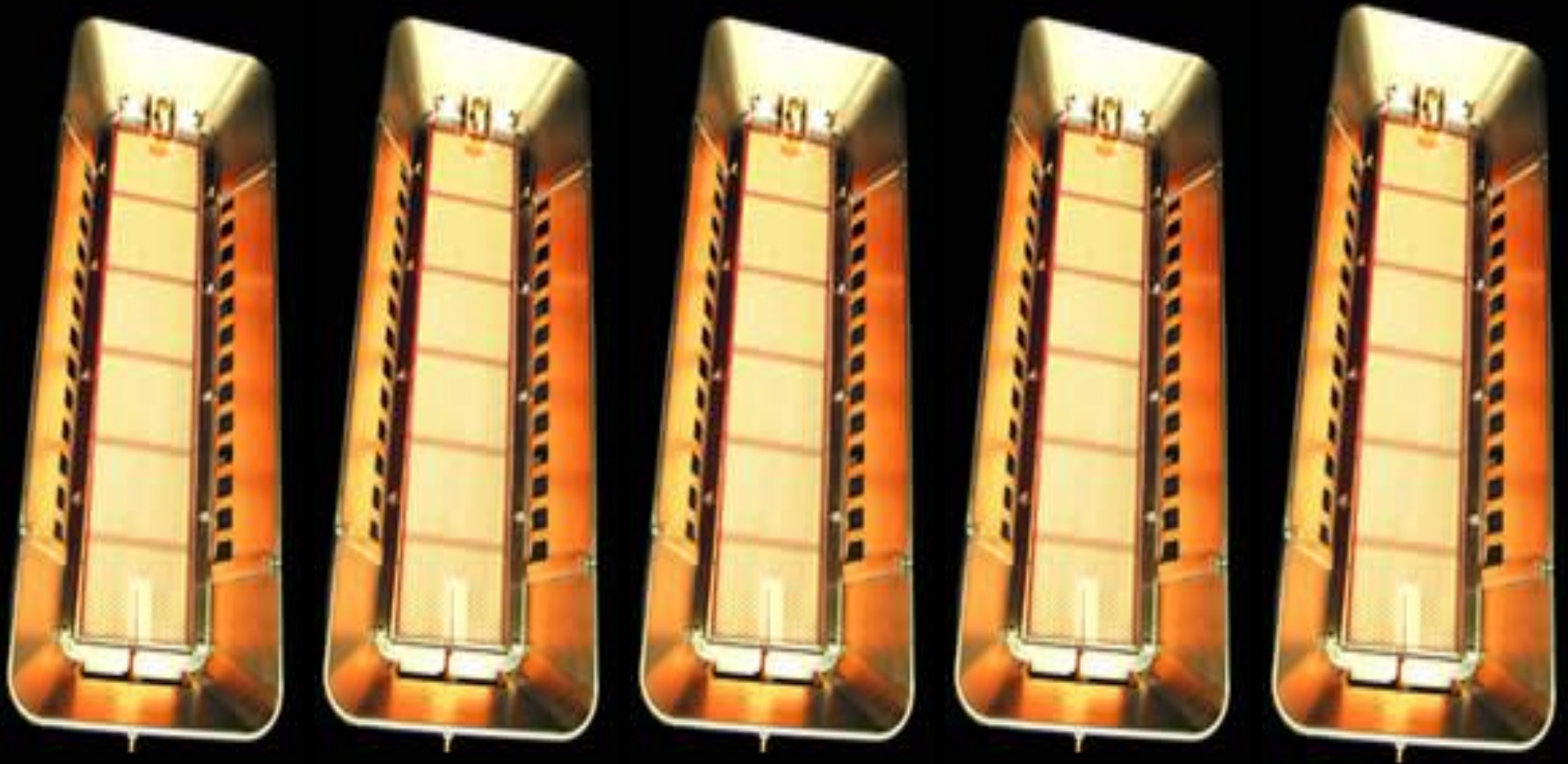
Added 2 Bevellers



Added 2 Ten Ton Bridge Cranes



Added 7 Weld Stations

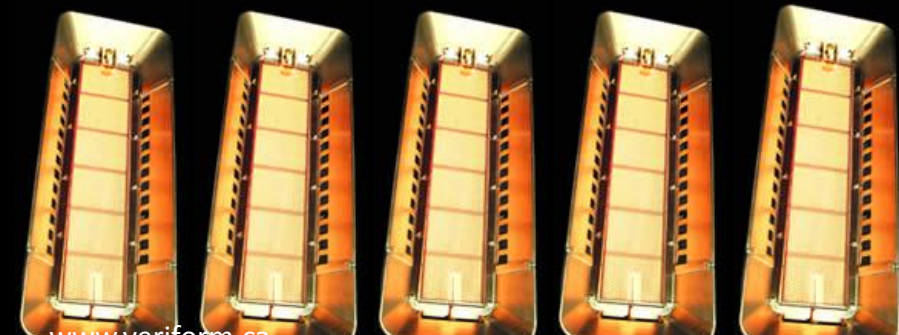
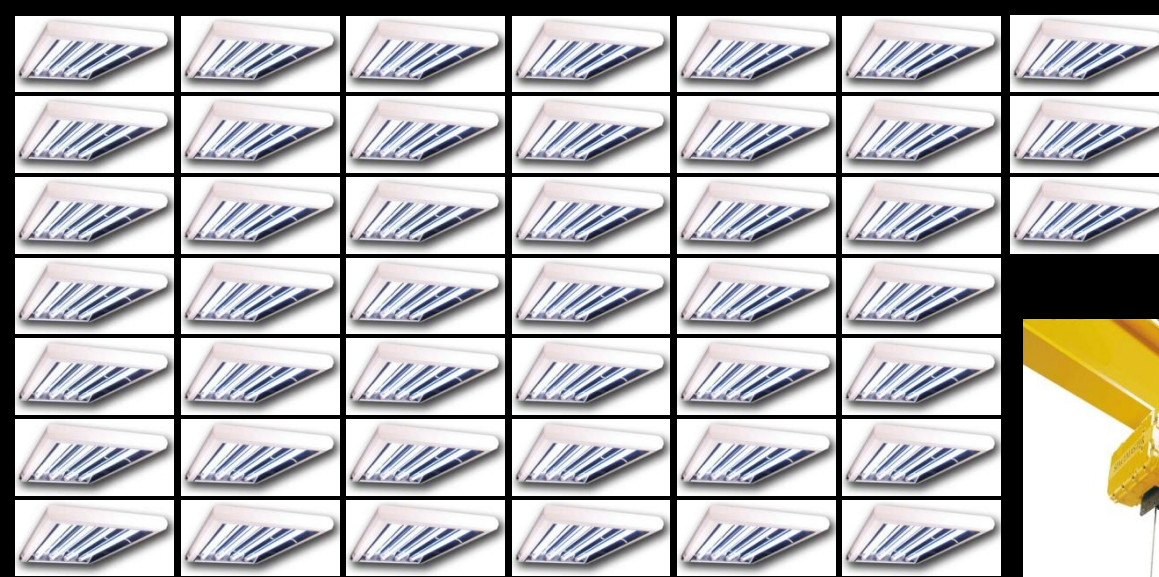


Added 5 NG Heaters



Added 45 Light Fixtures

Copyright VeriForm 2009

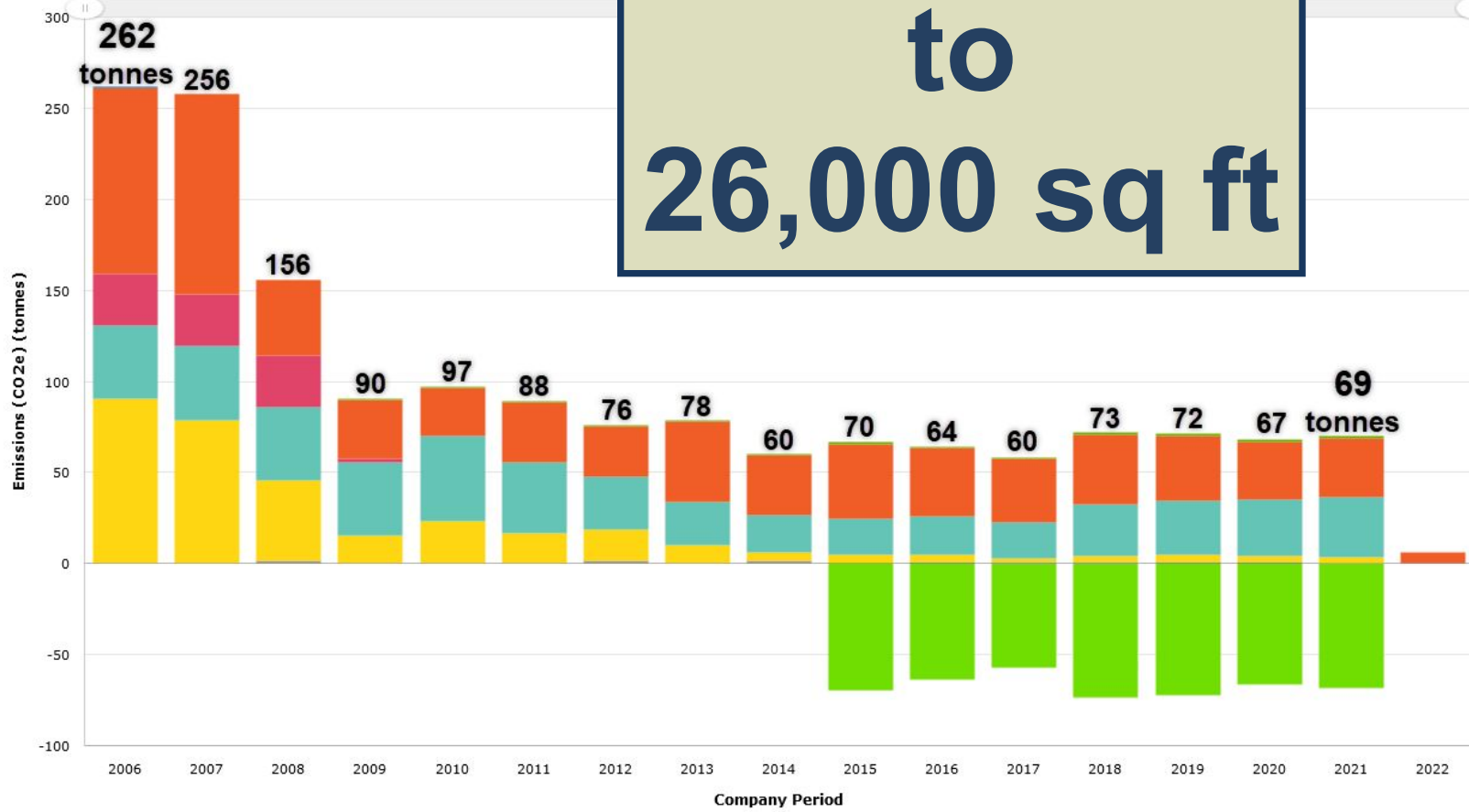






**11,400 sq ft
 to
 26,000 sq ft**

Consumption Over time[Emissions (CO2e) in t] - Category - Company Peri



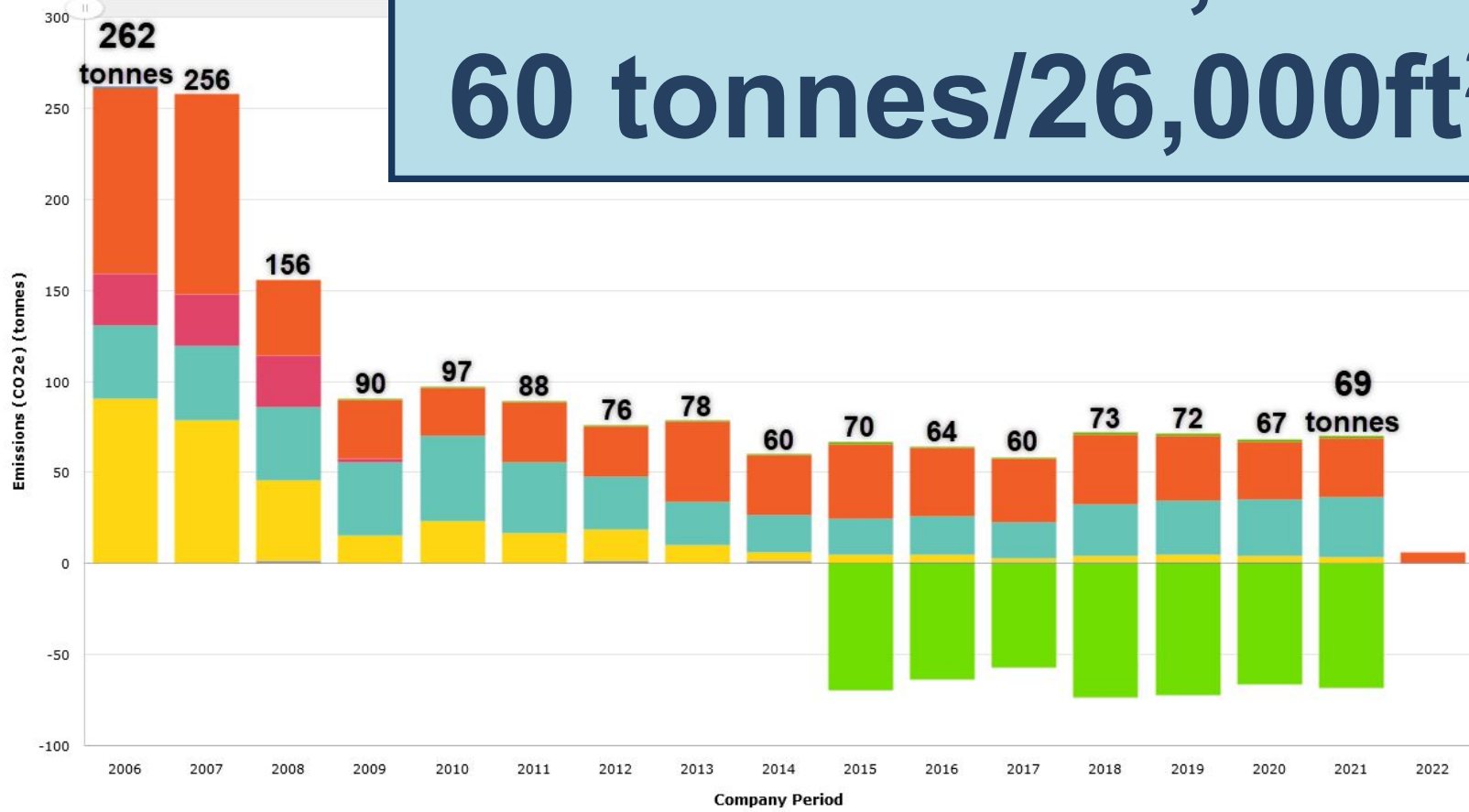
☰ ☱ ⚙️ 🏠 ⓘ 🗨️

Show All

- Water
- Waste & Recycling
- Offsets & RECs
- Gas & Stationary Combustion
- Fleet & Mobile Combustion
- Employee Commute
- Electricity
- Business Travel

**262 tonnes/11,400ft²
 60 tonnes/26,000ft²**

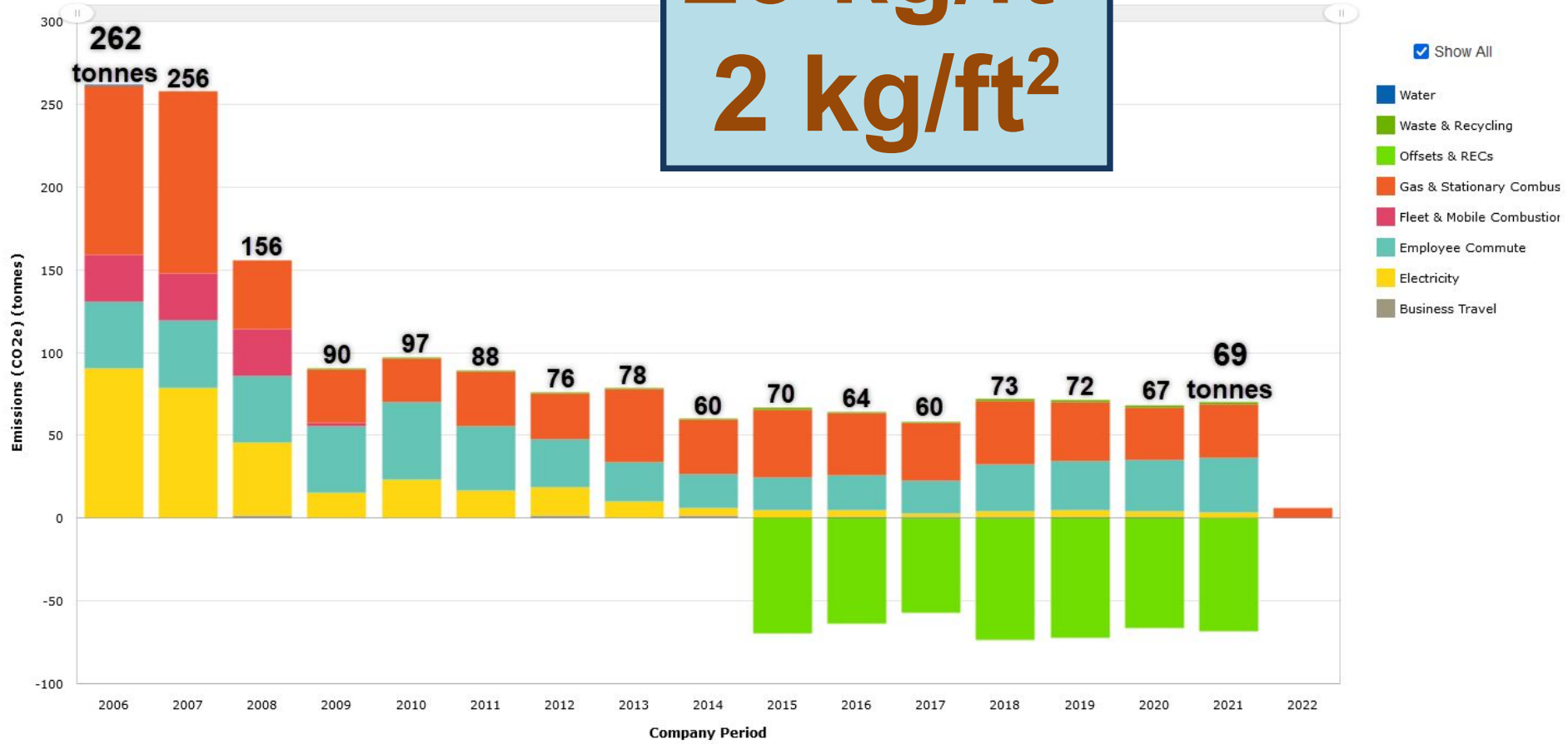
Consumption Over time[Emissions (CO2e) in t

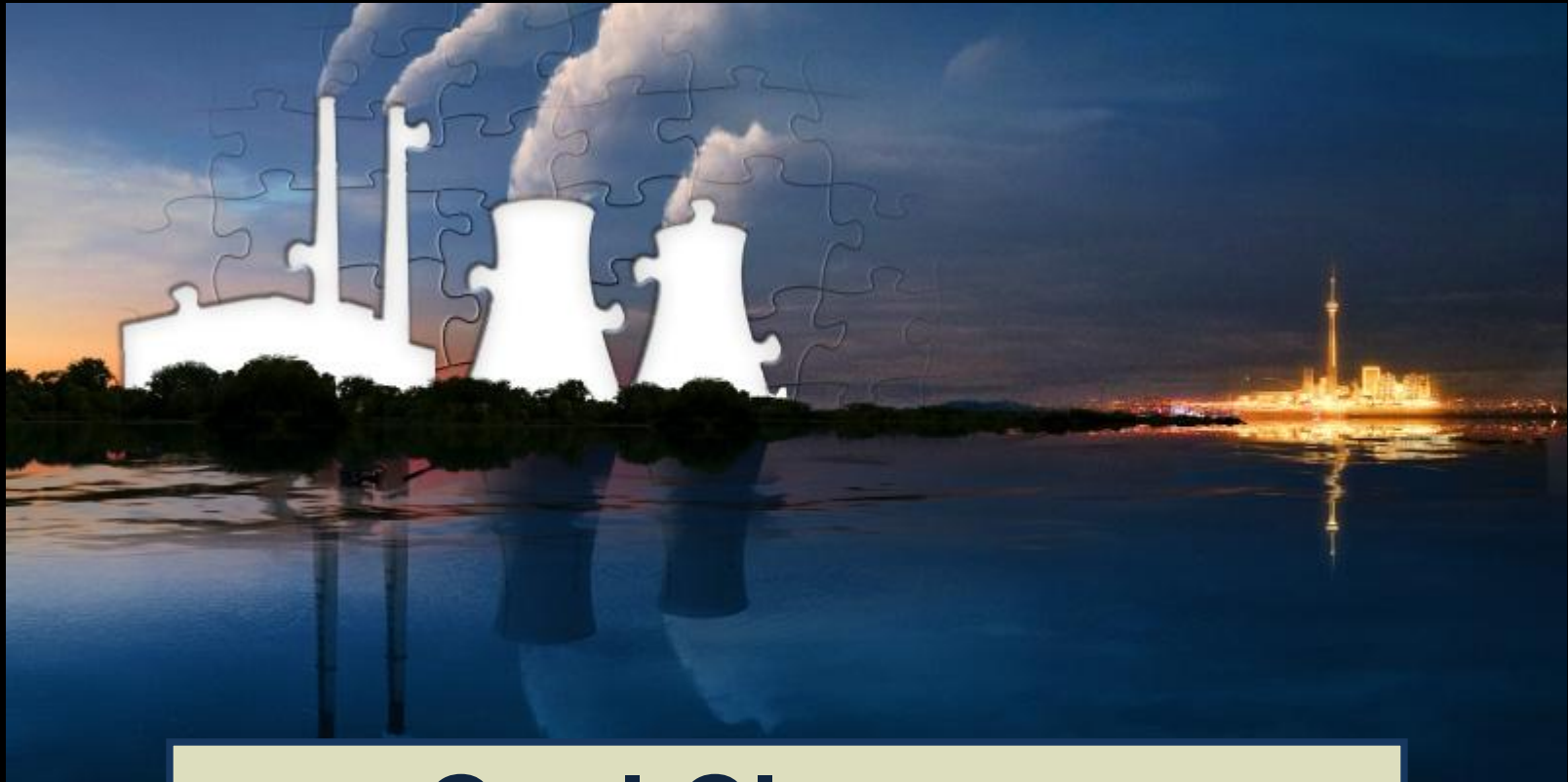


- Gas & Stationary Combustion
- Fleet & Mobile Combustion
- Employee Commute
- Electricity
- Business Travel

23 kg/ft²
2 kg/ft²

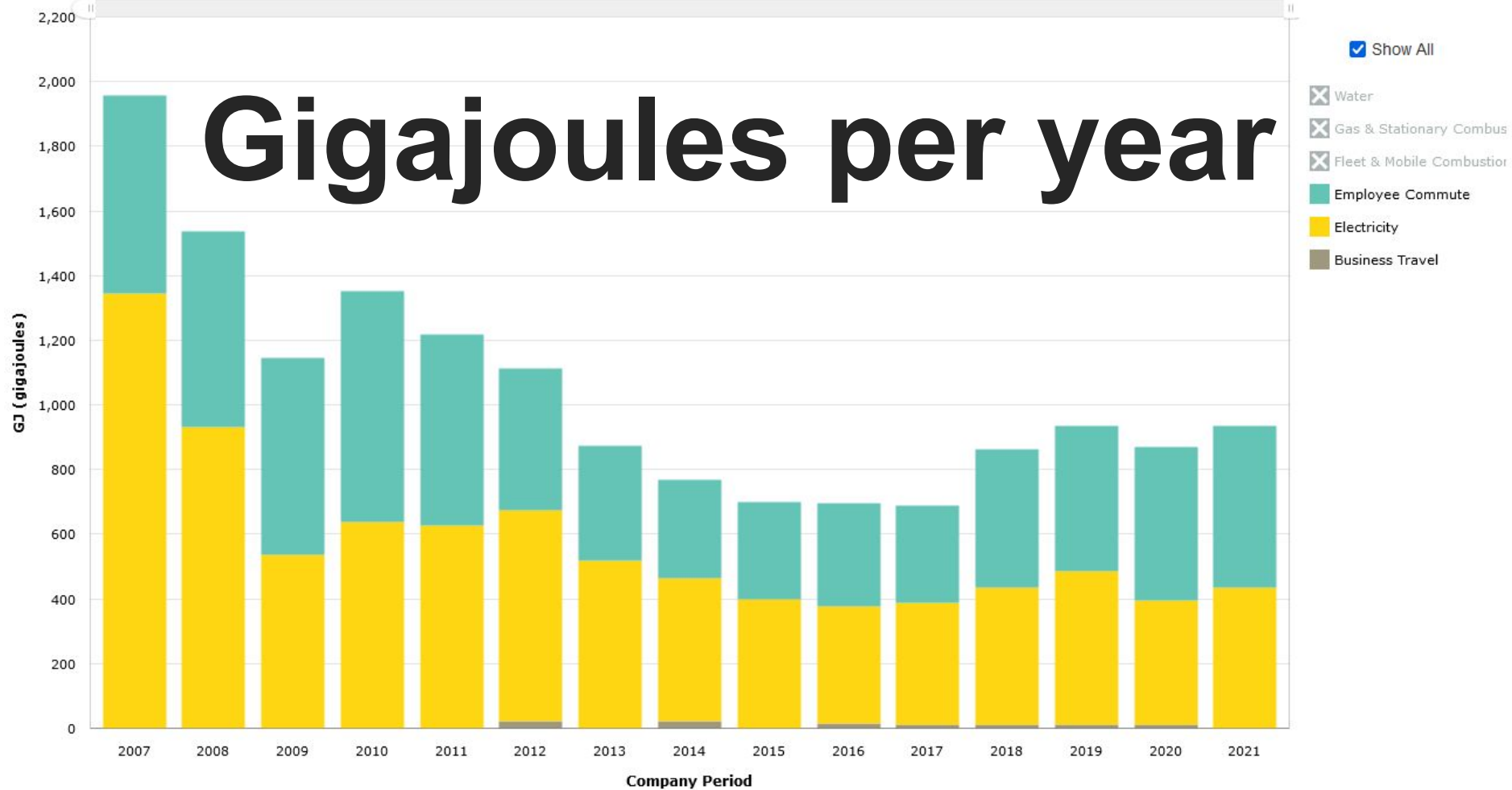
Consumption Over time[Emissions (CO2e) in t] - Category - Company Periods





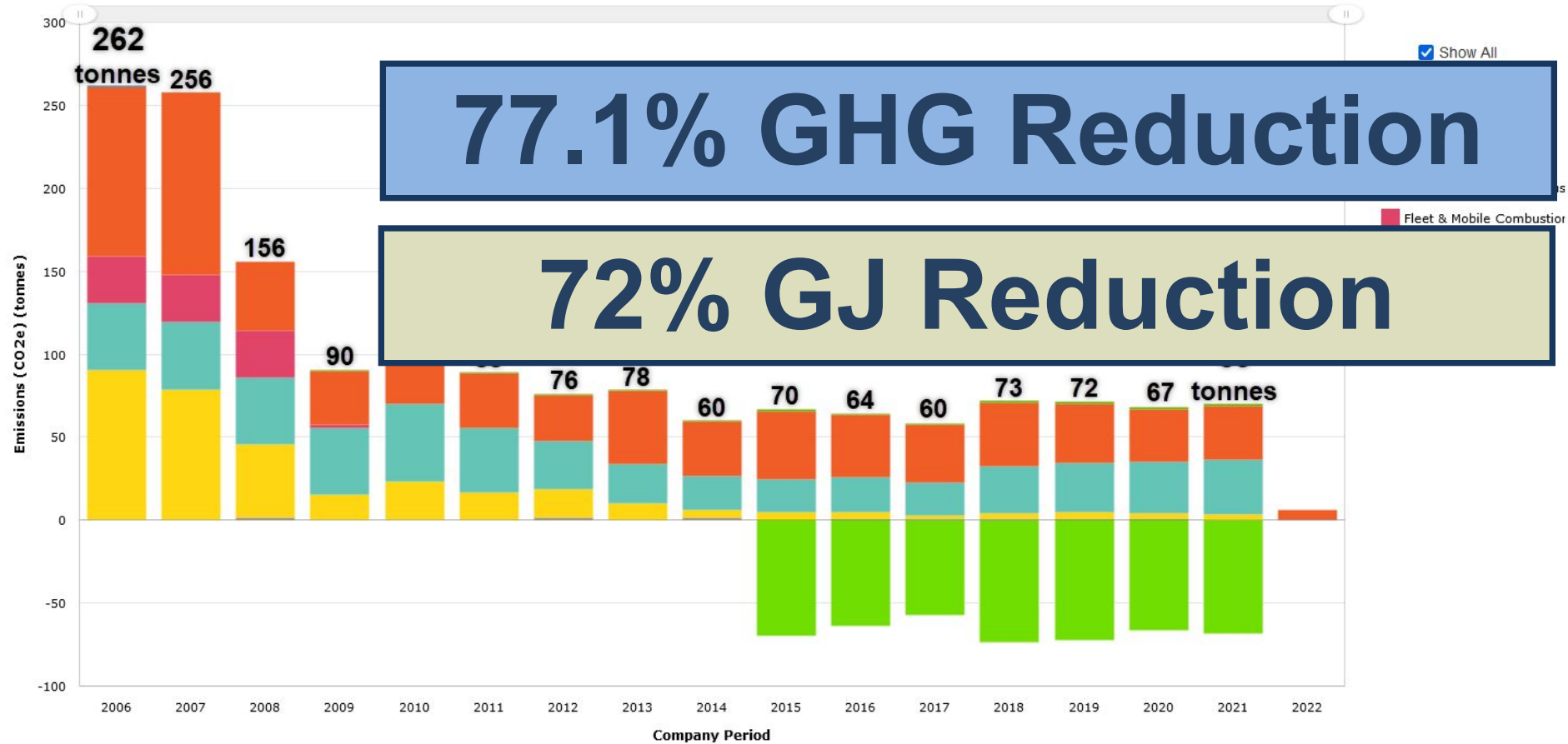
**Coal Closure =
VeriForm GHG Results?**

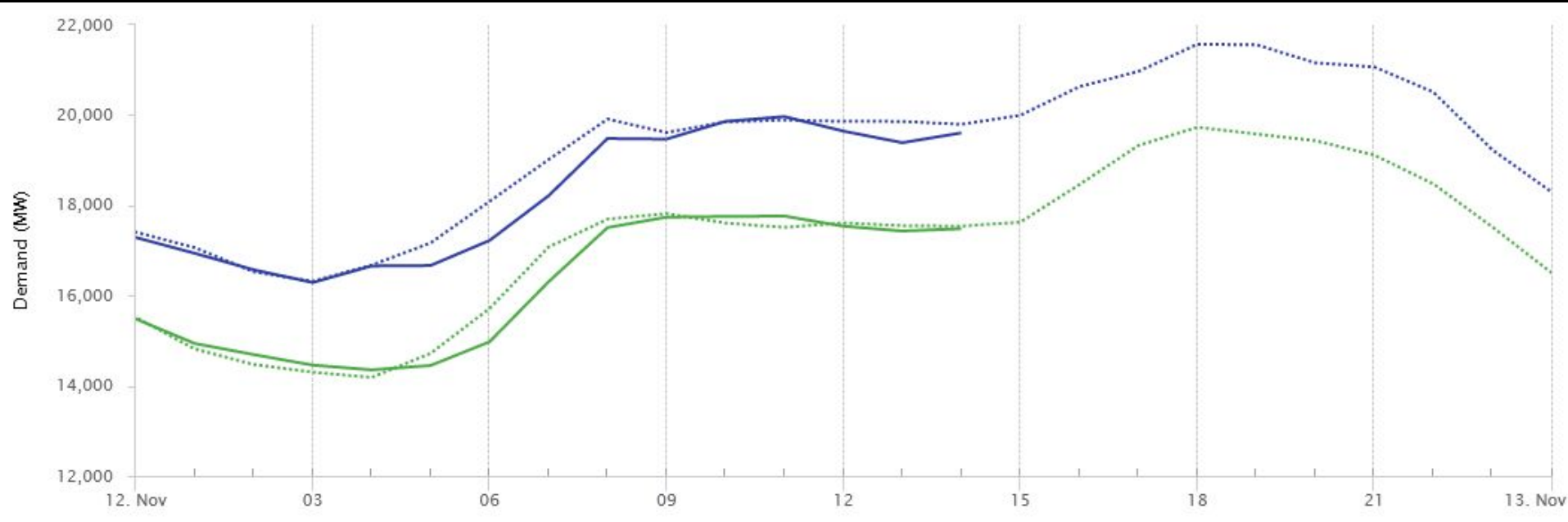
Gigajoules per year





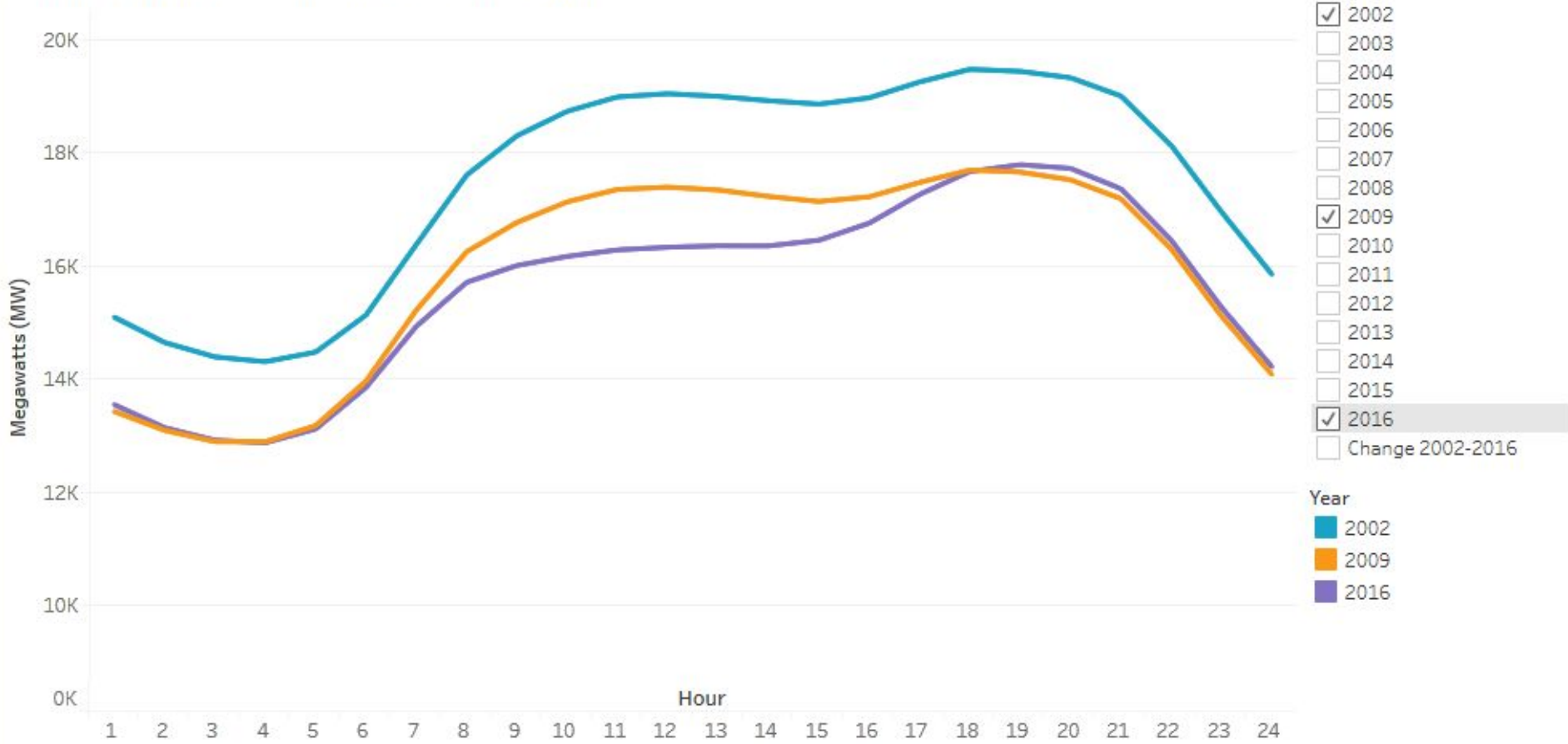
Consumption Over time[Emissions (CO2e) in t] - Category - Company Periods





Ontario Megawatt Over 24 hours

Ontario Hourly Electricity Demand, by Year





how many times can you recycle plastic

 All

 Images

 News

 Videos

 Shopping

 M

About 151,000,000 results (0.75 seconds)

RECYCLING PLASTIC DOWNGRADES ITS QUALITY.

Every **time plastic** is recycled, the polymer chain grows shorter, **SO ITS QUALITY DECREASES**. The same piece of **plastic can** only **be** recycled about 2-3 **times** before its quality decreases to the point where it **can** no longer **be** used. Apr 4, 2018





- **McMaster Graduate**
- **Financial Analyst**
 - Union Gas
 - Bacardi
- **VP of VeriForm**
 - Project Manager
 - Estimating
 - CNC Programming
 - Materials Manager

20 hp Compressor Project





\$10,500
cost



**\$2663/yr
savings**



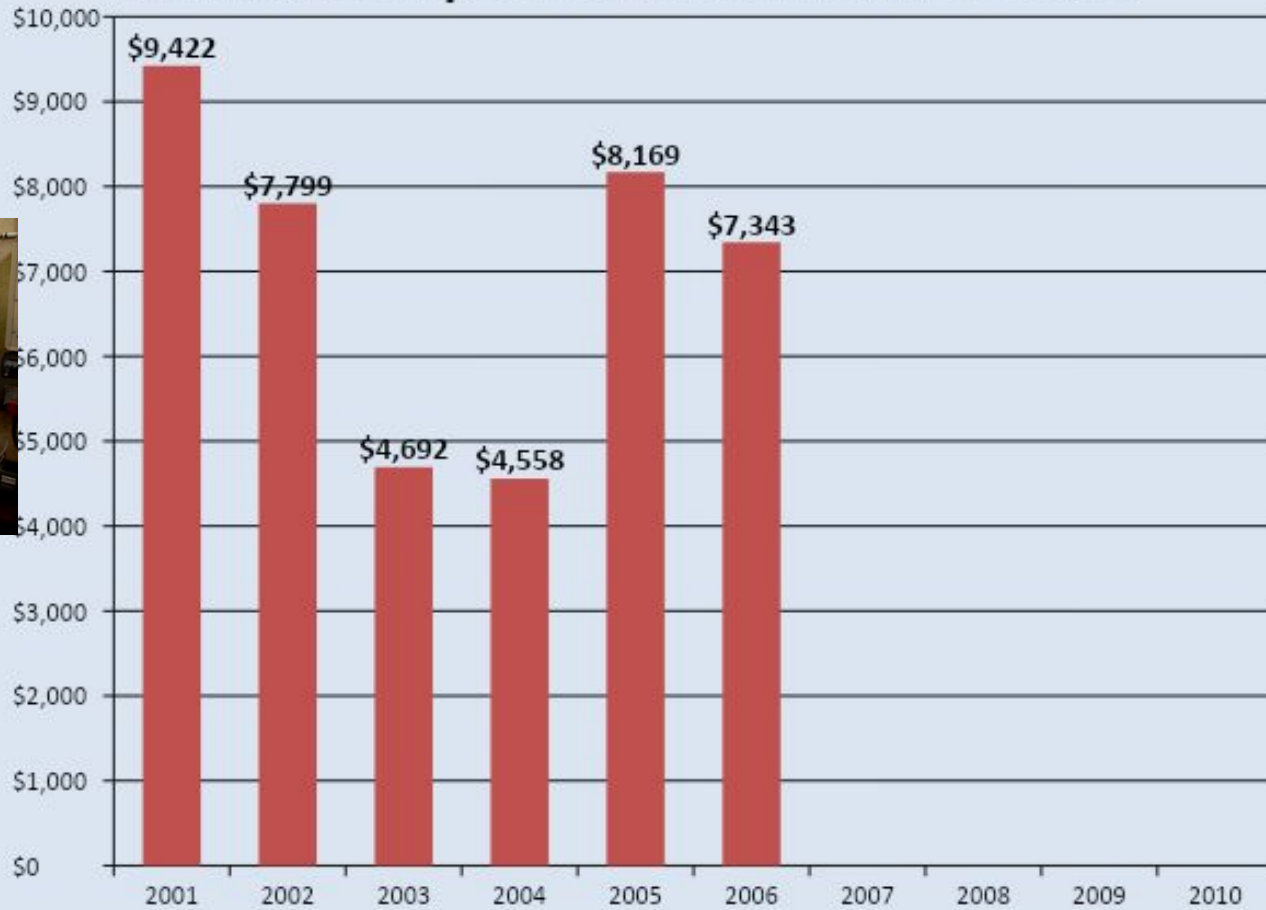
Capital Cost	-17700
Incentive from Utility	7200
Project Cost	-10500
Annual Energy Savings	2663
ROI (per year)	25%
Payback (yrs)	3.94



$\$10,500 / 2663 \text{ kWh} =$

4 yr payback

Annual Compressor Maintenance Costs



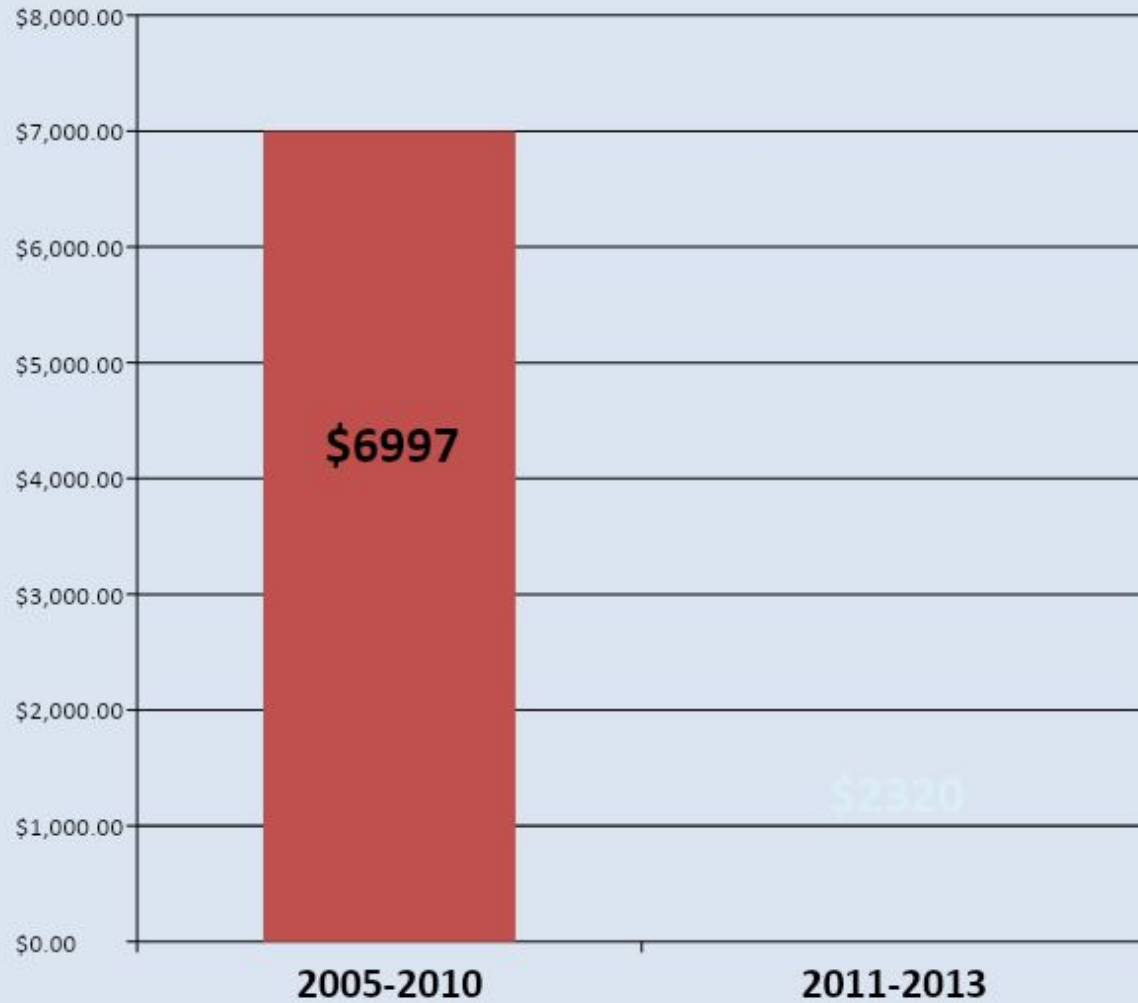
Annual Compressor Maintenance Costs



Annual Compressor Maintenance Costs



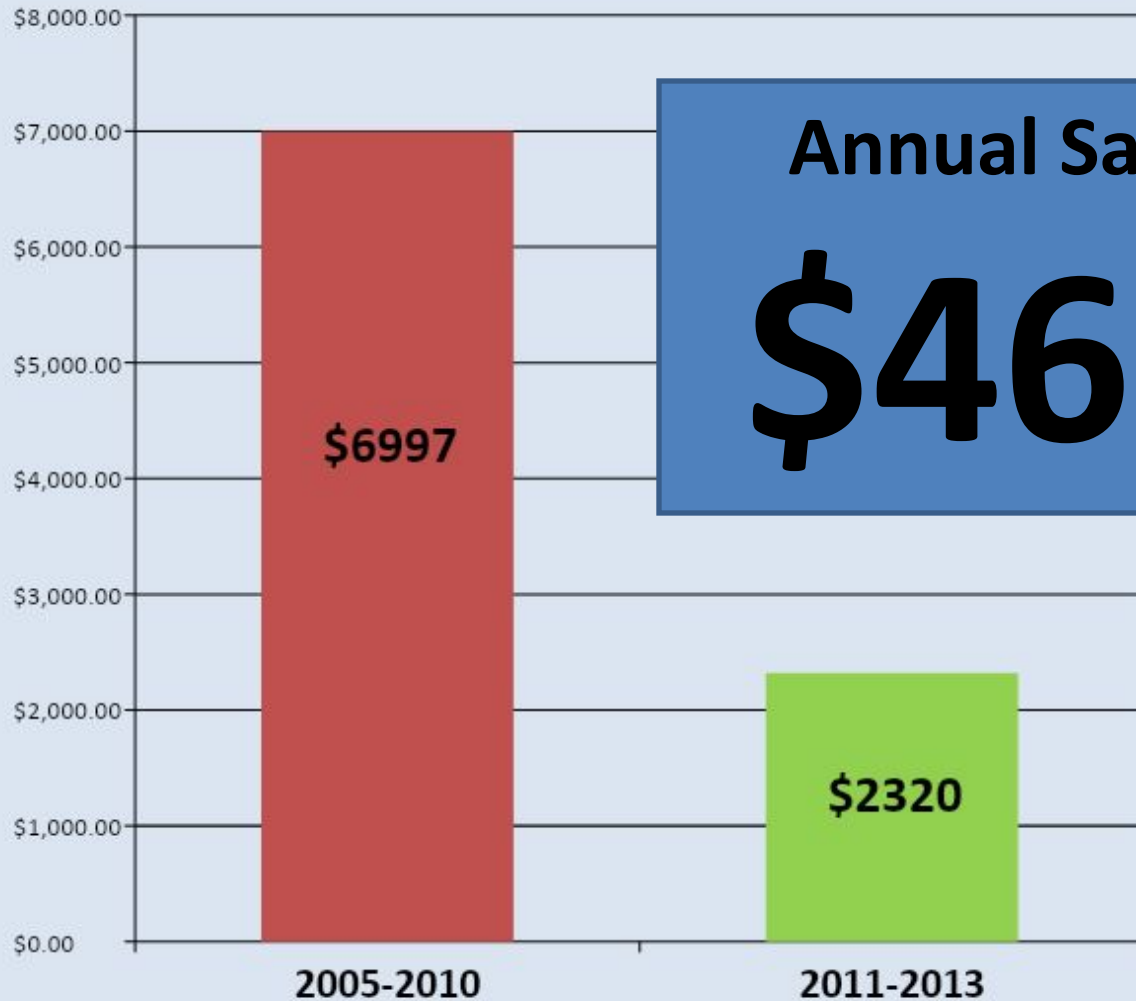
Average Annual Compressor Maintenance Costs



Average Annual Compressor Maintenance Costs



Average Annual Compressor Maintenance Costs



Annual Savings:
\$4677



Capital Cost	-17700
Incentive from Utility	7200
Project Cost	-10500
Annual Energy Savings	2663
ROI (per year)	25%
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Capital Cost	-17700
Incentive from Utility	7200
Project Cost	-10500
Annual Energy Savings	2663
Maintenance Savings	4667
ROI (per year)	25%
Payback (yrs)	3.94



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Project Cost	-10500
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Maintenance Savings	4667
ROI (per year)	70%
Payback (yrs)	3.94

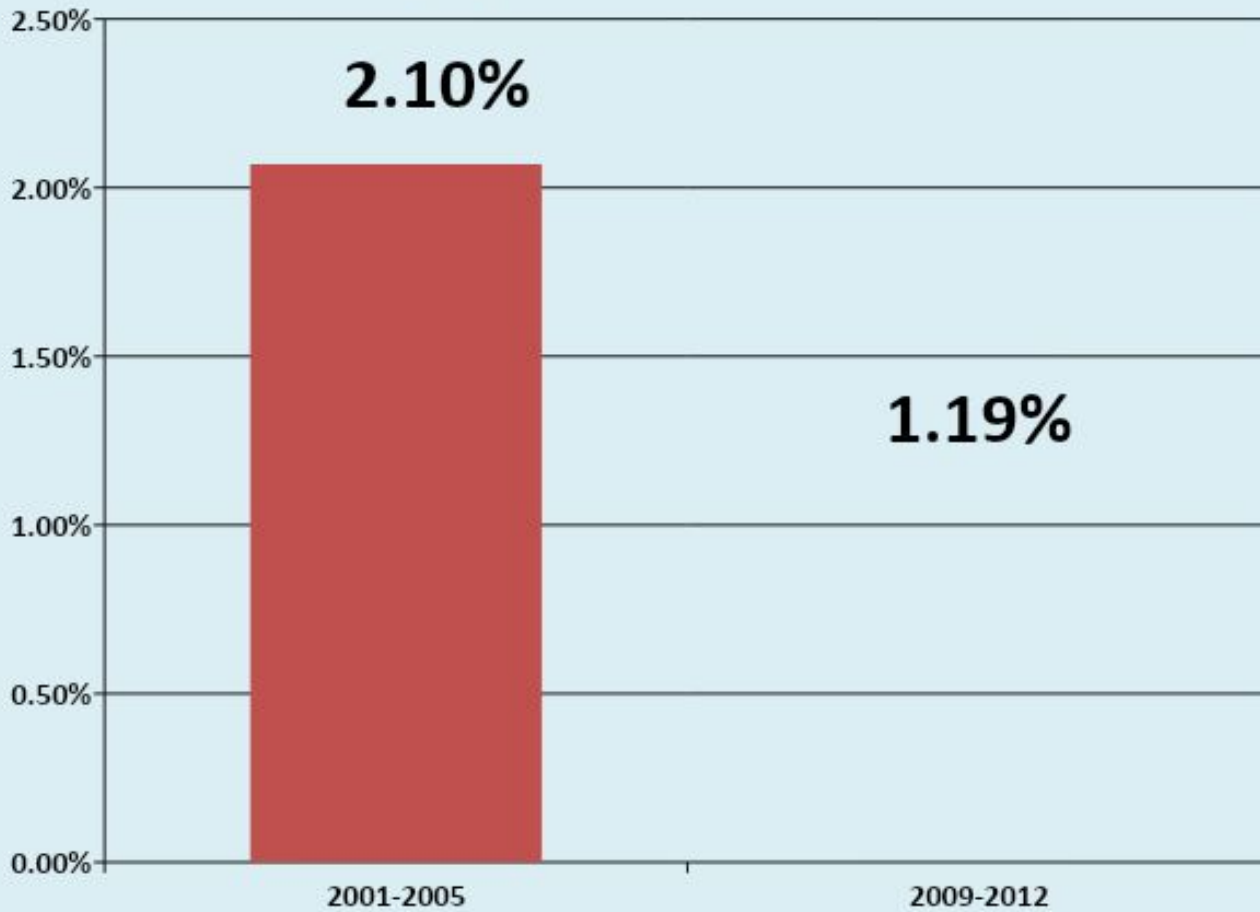


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Maintenance Savings	4667
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Payback (yrs)	3.94

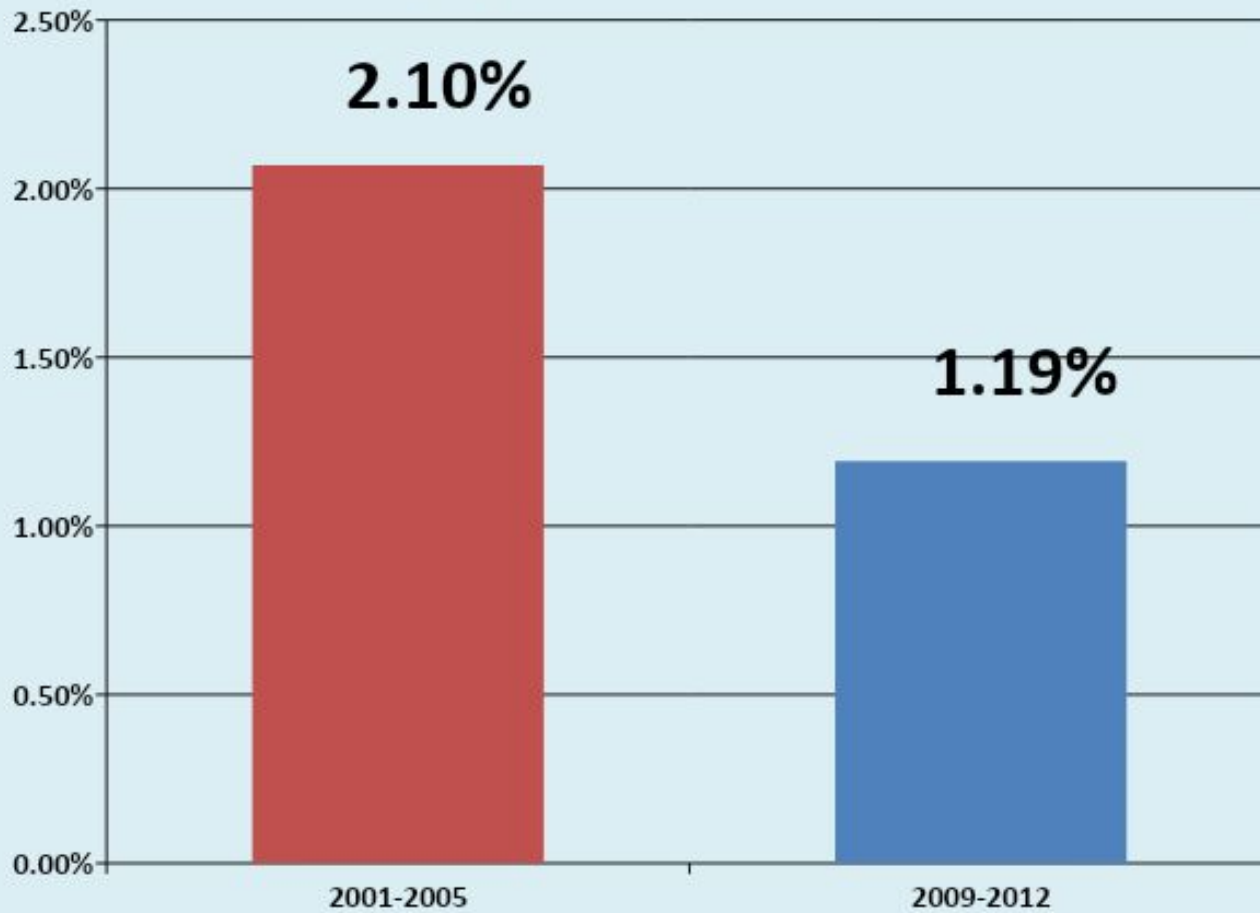


Capital Cost	-17700
Incentive from Utility	7200
Project Cost	-10500
Annual Energy Savings	2663
Maintenance Savings	4667
ROI (per year)	70%
Payback (yrs)	1.43

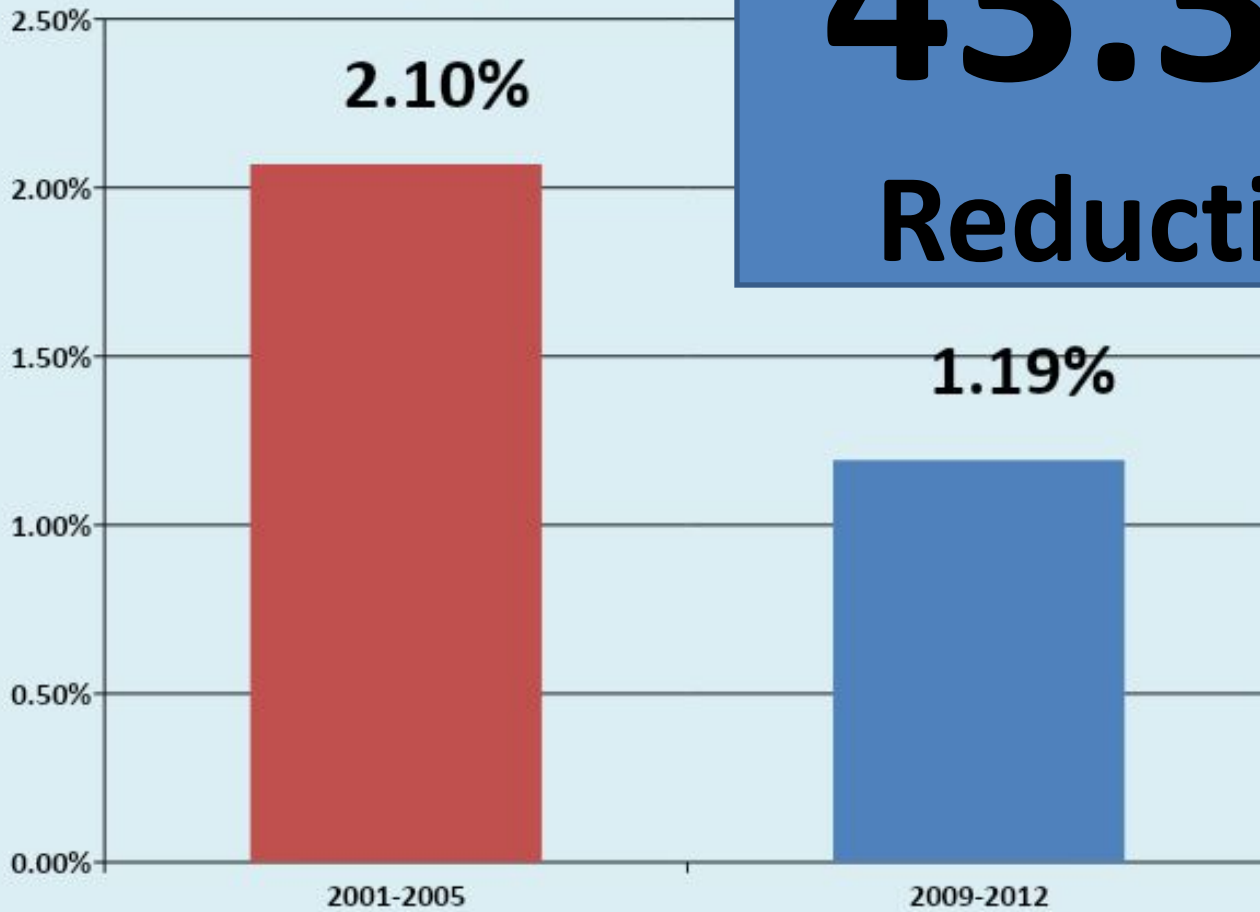
Annual % of Sales Spent on Equipment Maintenance



Annual % of Sales Spent on Equipment Maintenance



Annual % of Sales
on Equipment Ma



43.3%
Reduction

Veriform Equipment Maint. & Repair per Dollar Sales

Fiscal Year	Sales	Equipment Maint. & Repair	Percentage (Equipment Maint. & Repair per \$ Sales)	Avoided Maintenance Cost per year
2001	\$ 1,761,511	\$ 48,523	2.75%	Base Case
2002	\$ 1,130,340	\$ 18,465	1.63%	Base Case
2003	\$ 1,470,278	\$ 28,105	1.91%	Base Case
2004	\$ 2,132,412	\$ 26,610	1.25%	Base Case
2005	\$ 3,249,252	\$ 90,875	2.80%	Base Case
2006	\$ 4,153,950	\$ 61,039	1.47%	\$ 29,587
2007	\$ 4,167,128	\$ 85,466	2.05%	\$ 5,448
2008	\$ 3,845,176	\$ 77,220	2.01%	\$ 6,670
2009	\$ 3,112,632	\$ 37,519	1.21%	\$ 30,388
2010	\$ 2,394,485	\$ 24,758	1.03%	\$ 27,482
2011	\$ 4,551,112	\$ 60,038	1.32%	\$ 39,252
2012(1-6)	\$ 1,832,820	\$ 22,236	1.21%	\$ 17,750

Total Maintenance Savings Since 2006

\$ 156,577

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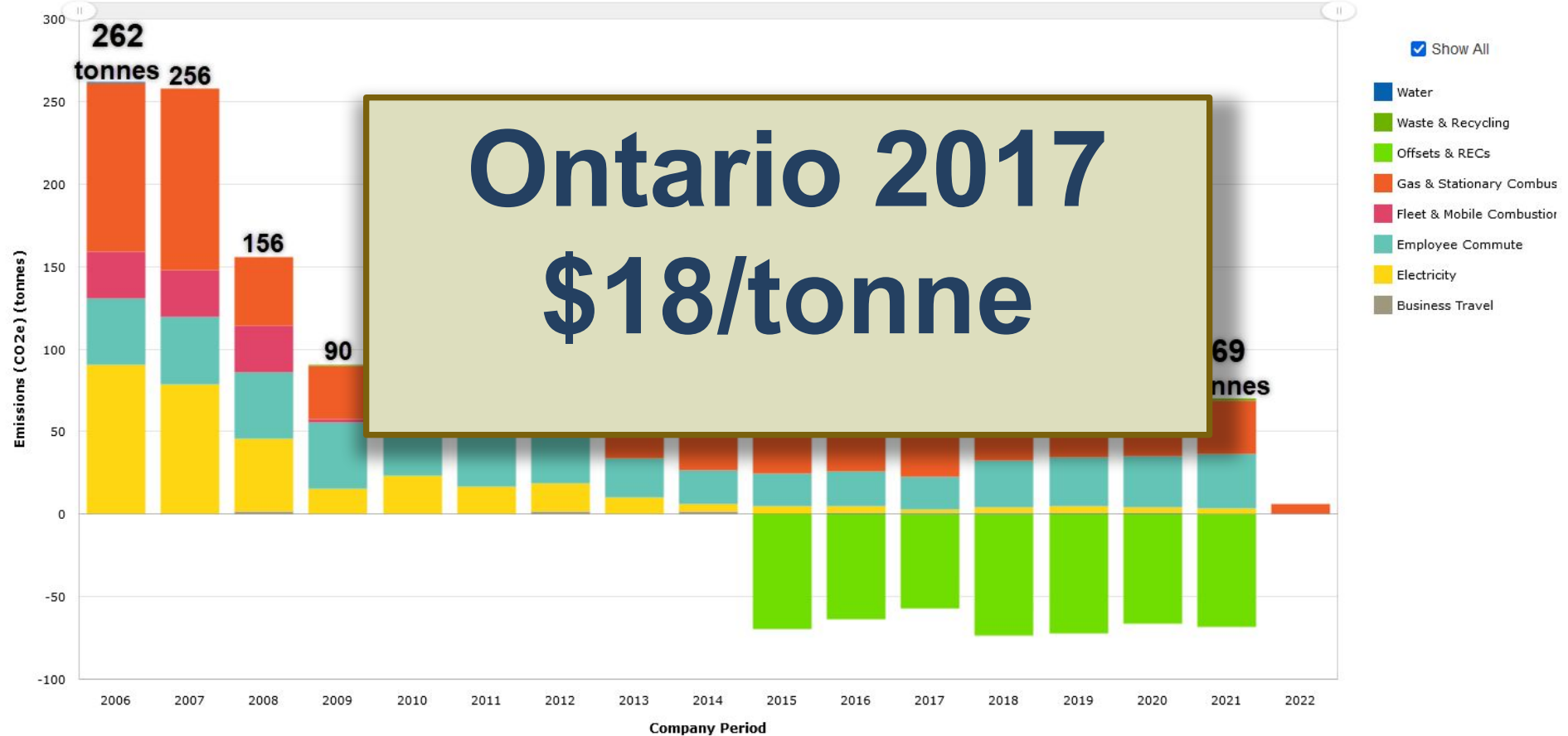
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\$35,000
Annual Savings

Total Maintenance Savings Since 2006

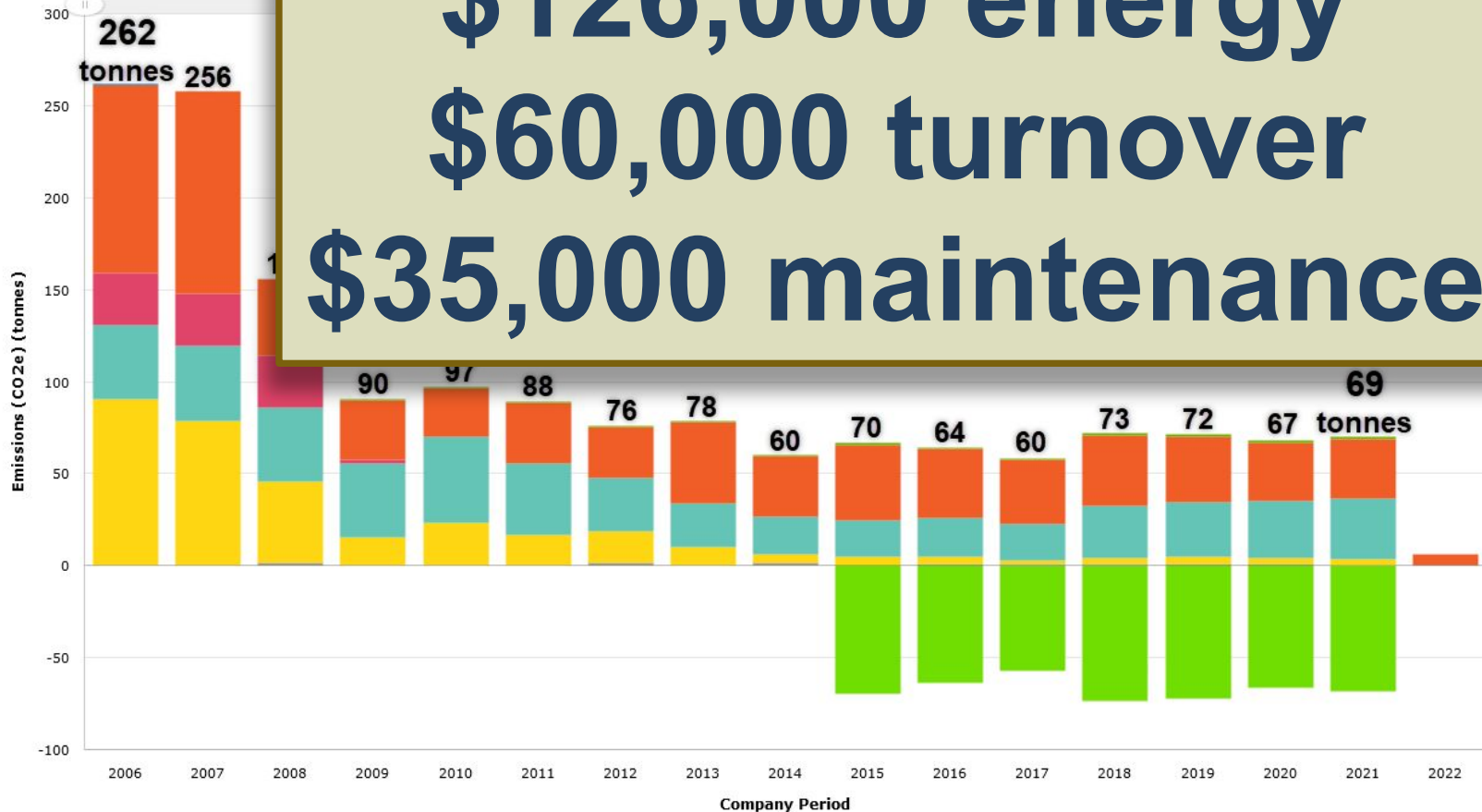
\$ 156,577

Consumption Over time[Emissions (CO2e) in t] - Category - Company Periods



\$126,000 energy
\$60,000 turnover
\$35,000 maintenance

Consumption Over time[Emission



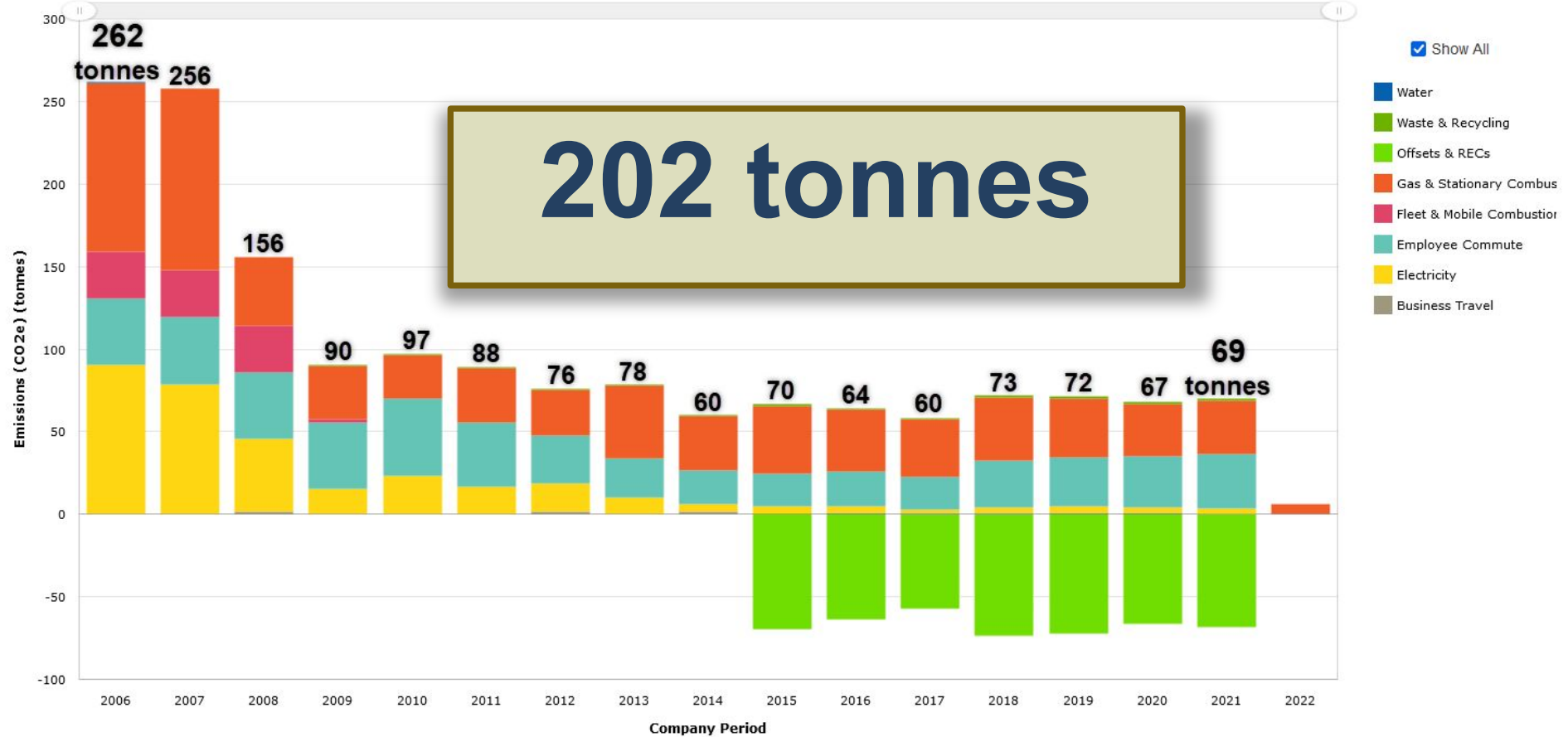
Show All

- Water
- Waste & Recycling
- Offsets & RECs
- Gas & Stationary Combustion
- Fleet & Mobile Combustion
- Employee Commute
- Electricity
- Business Travel

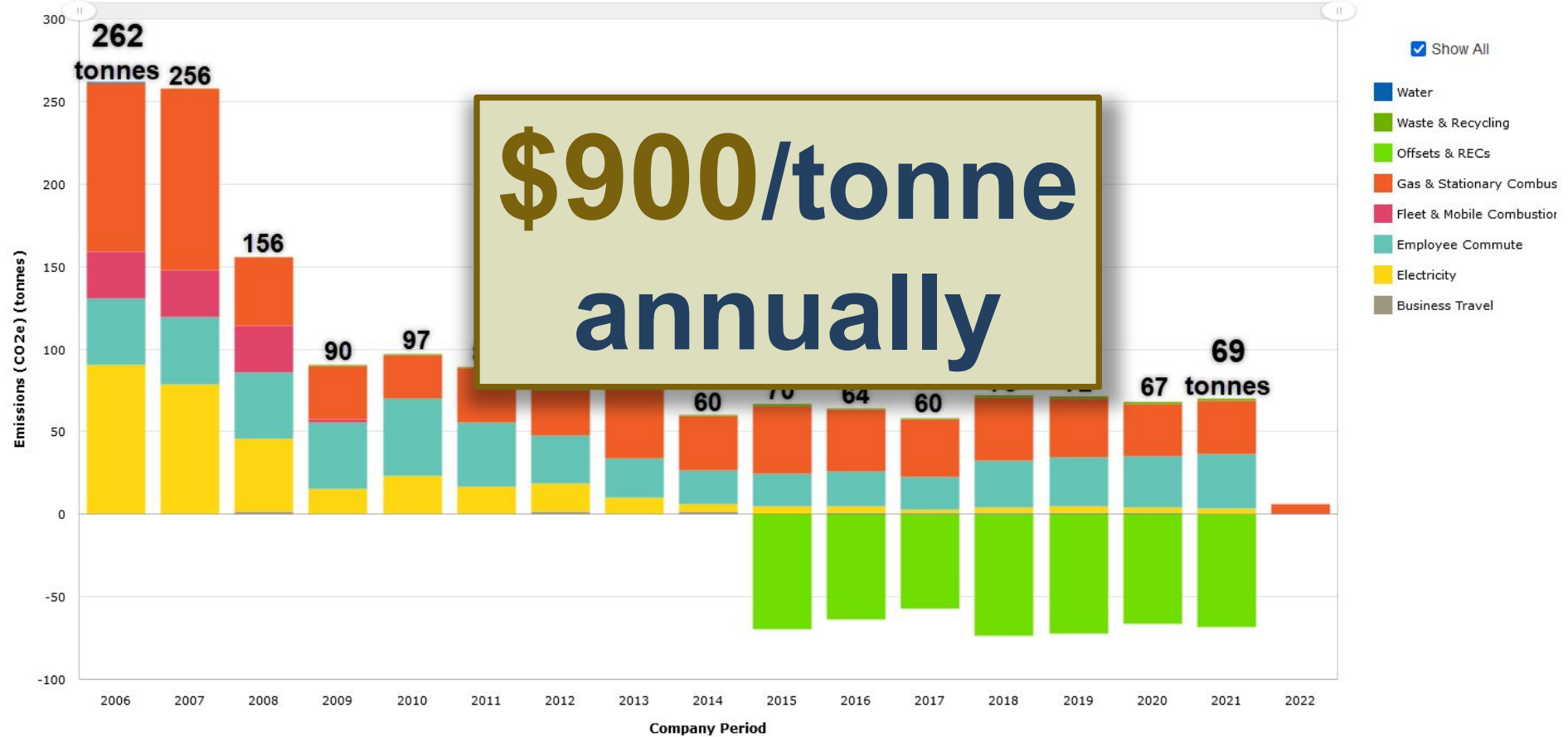
Consumption Over time[Emissions (CO2e) in t] - Category - Company Periods



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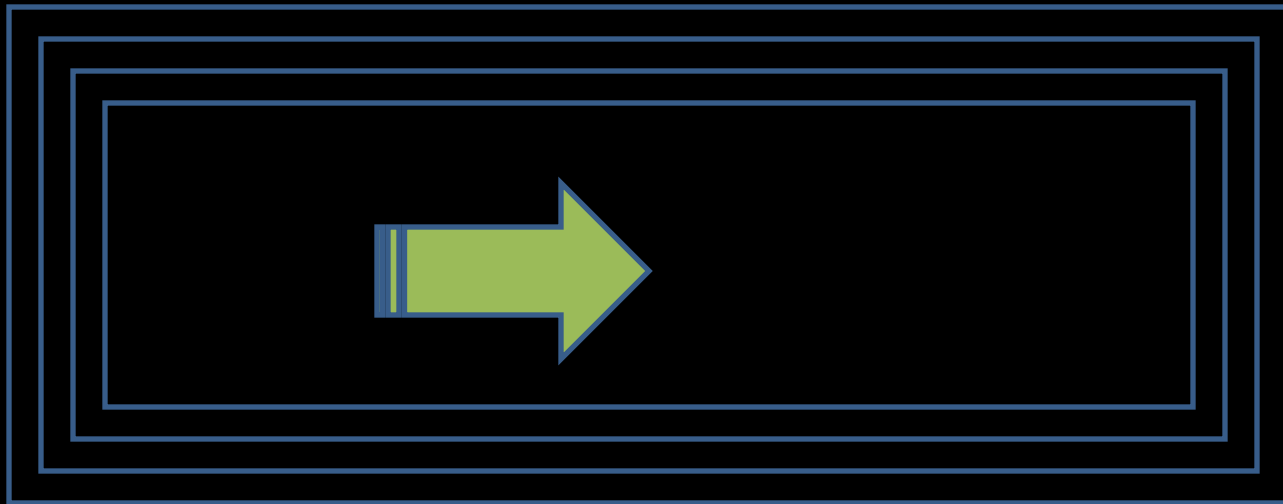
Consumption Over time[Emissions (CO2e) in t] - Category - Company Periods



Consumption Over time[Emissions (CO2e) in t] - Category - Company Periods



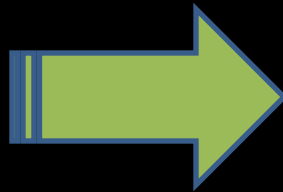
Sales Per KwhTM



Sales Per KwhTM

2006-2007

\$6.12



Sales Per KwhTM

2015-2017



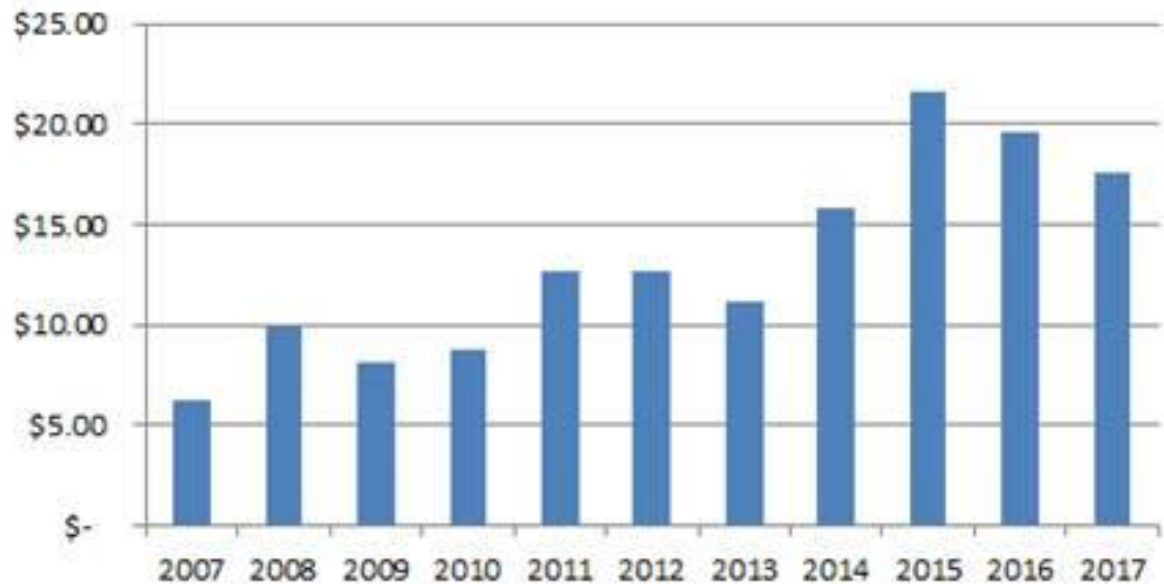
\$6.12 → \$19.55

Sales Per KwhTM

Dollars Earned per kWh

2007	\$	6.19
2008	\$	9.90
2009	\$	8.17
2010	\$	8.79
2011	\$	12.73
2012	\$	12.63
2013	\$	11.13
2014	\$	15.77
2015	\$	21.58
2016	\$	19.54
2017	\$	17.53

Dollars Earned per kWh

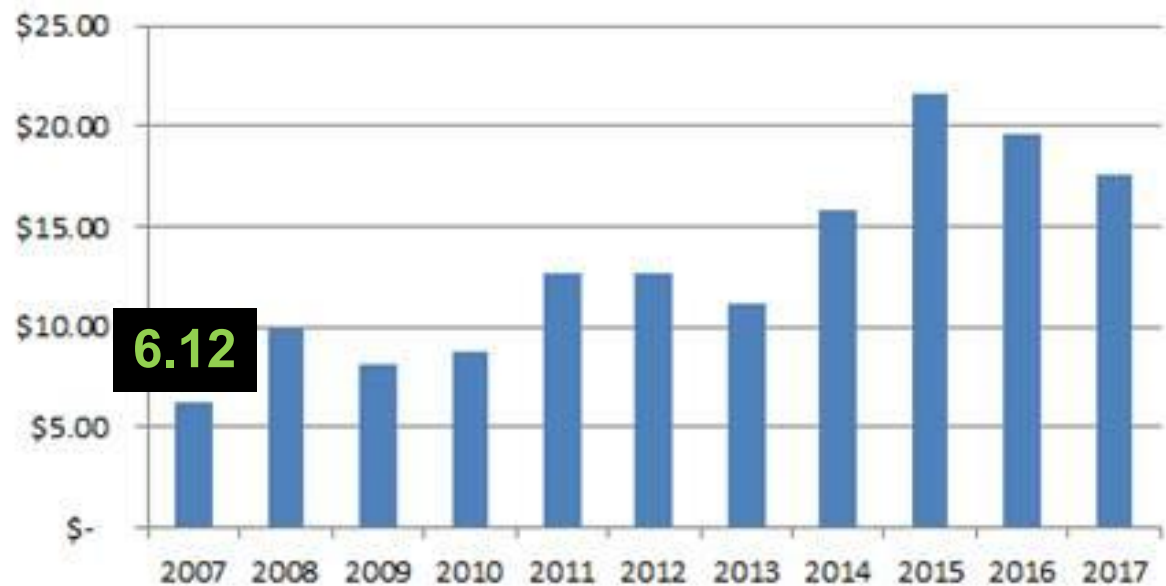


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Dollars Earned per kWh

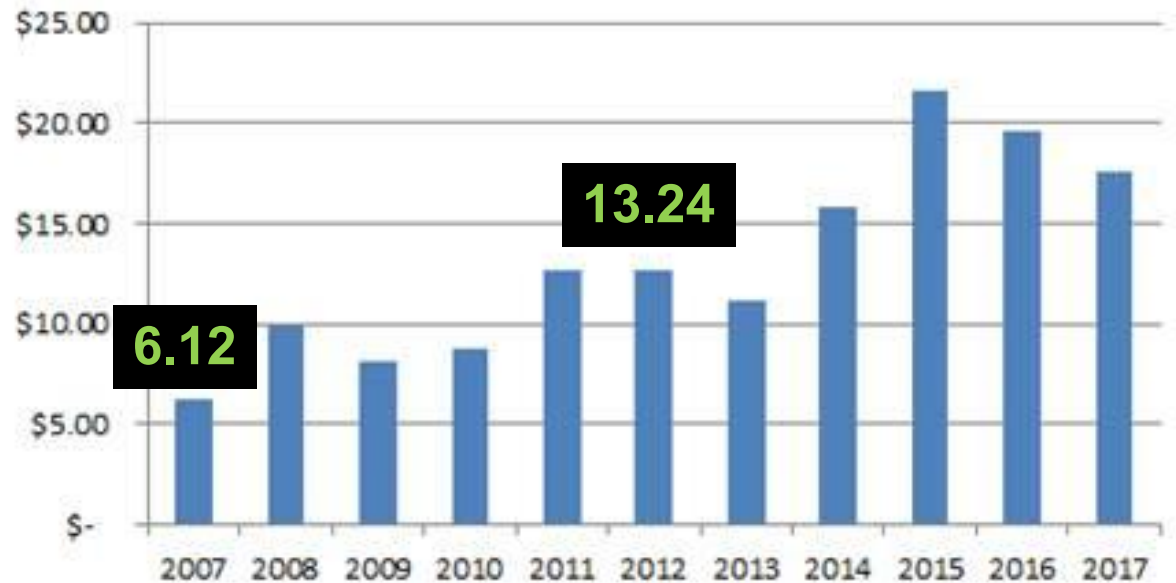


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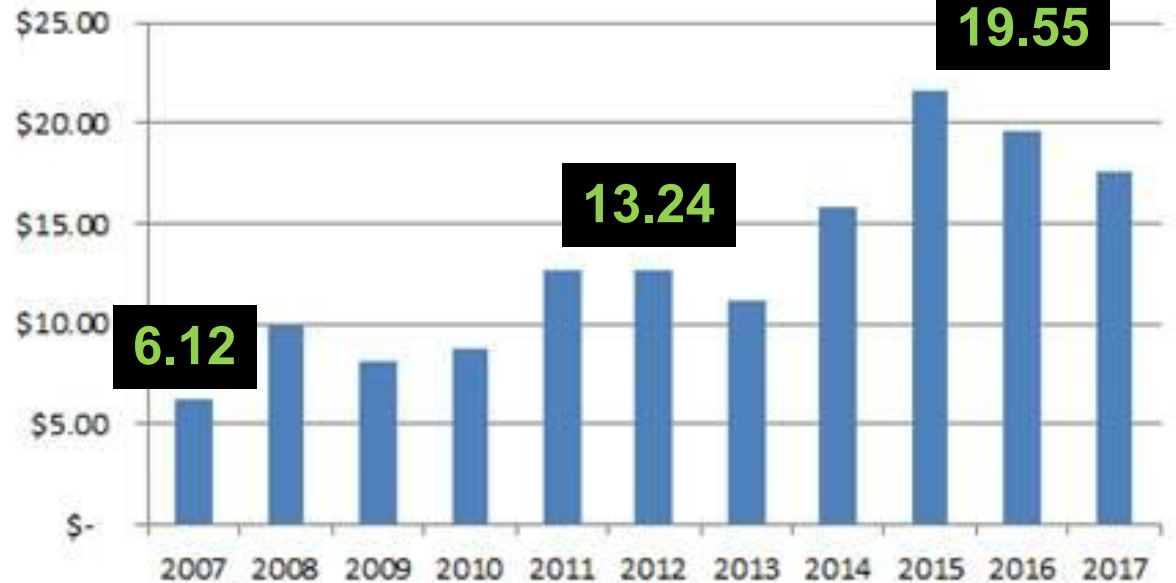


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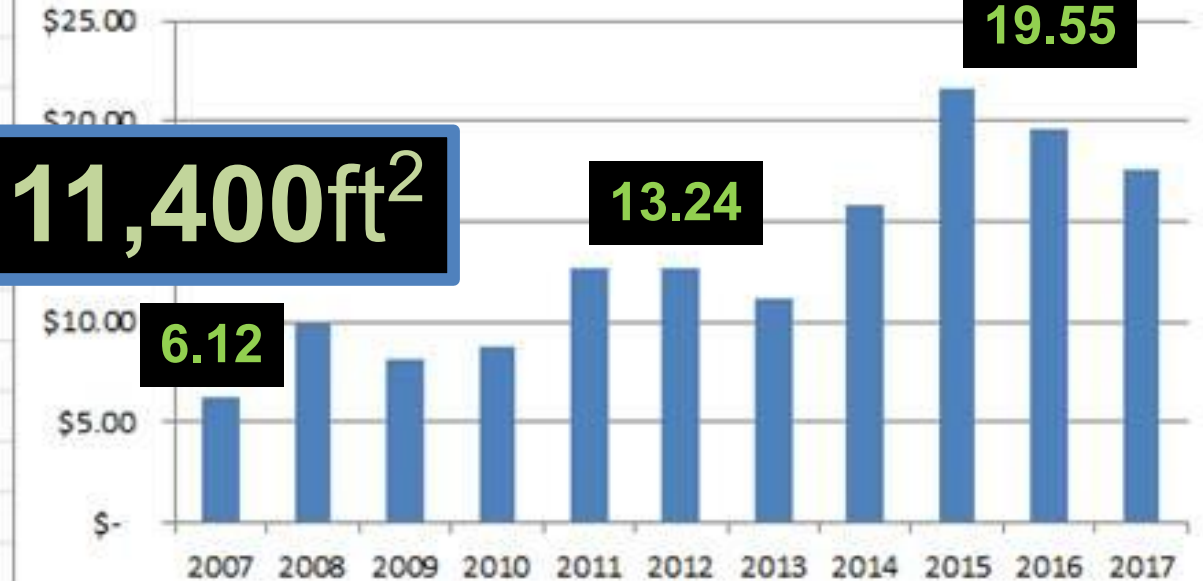


Sales Per KwhTM

Dollars Earned per kWh

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2017	\$	17.53

Dollars Earned per kWh



Golden Rules:

- **Monthly Income Statement**
 - Break out costs!

	Current
Revenues	
Sales - Net	160,618.84
Total Revenue	<u>\$160,618.84</u>
Cost of Materials	
Purchases - D/M	20,086.29
Scrap Reimbursement	(2,266.73)
Cost of Labour	
Subcontracted Activities	13,943.69
Direct Labour	37,426.70
Direct Labour O/T Premium	1,705.83
Egineering	7,579.21
EI Expense	1,014.22
CPP Expense	2,061.70
EHT Expense	1,239.18
Total Cost of Sales	<u>\$82,790.09</u>
Gross Profit	\$77,828.75
Plant Overhead	
Rent	6,000.00
Workplace Safety & Insurance	2,680.12
Equipment Maint. & Repair	8,221.46
Utilities - Plant	2,280.58
Plant Maint. & Repairs	2,759.25
Small Tools and Mach. Supplies	2,392.41
Shipping Expense	1,645.90
Depreciation - Plant	14,448.00
Indirect Labour	5,113.60
Safety	0.00
Equipment Rental	389.00
Direct Labour Benefits	0.00
Plant Supplies	731.63

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Revenues		
Sales	209,761.69	183,071.24
Sales - Returns and Allowances	(0.04)	(0.01)
Total Revenue	<u>209,761.65</u>	<u>183,071.23</u>
Cost of Materials		
Purchases - D/M	31,897.06	62,912.71
Freight In	621.64	0.00
Scrap Reimbursement	(2,228.43)	(2,784.49)
Purchases - Discounts	(14.51)	(15.06)
Cost of Labour		
Subcontracted Activities	56,989.60	34,382.53
Direct Labour	33,513.19	28,068.17
Direct Labour O/T Premium	3,516.72	1,597.11
Temp Agency Labour	1,298.30	3,344.43
Engineering	8,620.94	7,264.51
EI Expense	1,396.08	1,584.26
CPP Expense	2,690.71	3,017.60
EHT Expense	1,037.13	0.00
Total Cost of Sales	<u>139,338.43</u>	<u>139,371.77</u>
Gross Profit	70,423.22	43,699.46
Plant Overhead		
Property taxes	3,000.00	6,000.00
Workplace Safety & Insurance	2,504.70	2,846.52
Equipment Maint. & Repair	0.00	0.00
Equipment Maint. - Plasma	783.69	0.00
Equipment Maint. - Brake - B90	48.75	908.59
Equipment Maint. - Shear	0.00	0.00
Equipment Maint. - Welding	0.00	3,309.80
Equipment Maint. - Drill	75.00	0.00
Equipment Maint. - Grinders	0.00	0.00
Equipment Maint. - Mat.Hdling	1,450.00	2,621.00
Equipment Maint. - Other Tools	0.00	0.00
Equipment Maint. - Beveler	0.00	0.00
Equipment Maint - Compressor	0.00	0.00
Equipment Maint-Dust Collector	0.00	1,126.00
Equipment Maint-Rolling Machin	897.96	0.00
Equipment Maint - Saw	0.00	0.00
Equipment Maint - Brake - B180	48.75	0.00

Plant Overhead

Property taxes	3,000.00
Workplace Safety & Insurance	2,504.70
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Equipment Maint. - Plasma	783.69
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Equipment Maint. - Grinders	0.00
Equipment Maint. - Mat.Hdling	1,450.00
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Equipment Maint - Compressor	0.00
Equipment Maint-Dust Collector	0.00
Equipment Maint-Rolling Machin	897.96
Equipment Maint - Saw	0.00
Equipment Maint - Brake - B180	48.75

- ✓ Job Creation
- ✓ Competitive Advantage
- ✓ Business Growth
- ✓ Maintenance Savings
- ✓ Smarter Resource Usage

- ✓ Job Creation **+52%**
- ✓ Competitive Advantage
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- ✓ Job Creation **+52%**
- ✓ Competitive Advantage **X300%**
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- ✓ Job Creation **+52%**
- ✓ Competitive Advantage **X300%**
- ✓ Business Growth **+128%**
- ✓ Maintenance Savings **-43%**
- ✓ Smarter Resource Usage

- ✓ Job Creation **+52%**
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- ✓ Business Growth **+128%**
- ✓ Maintenance Savings **-43%**
- ✓ Smarter Resource Usage
6.12 vs 19.22/kWh

- ✓ Job Creation **+52%**
- ✓ Competitive Advantage **X300%**
- ✓ Business Growth **+128%**
- ✓ Maintenance Savings **-43%**
- ✓ Smarter Resource Usage **+319%**



100+

Sustainability Initiatives
in 16 Years

**Our Secret
Weapon**



Future
Challenges
+
Repeat Success



THE NUMBERS

VERIFORM

Metal Fabricating Solutions

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THE NUMBERS

VeriCUT
Downdraft Cutting Tables Inc.

Paul Rak,

Ph 519-653-6000 ext. 222

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